



Medical Marijuana Advisory Board Meeting

Tuesday, March 22, 2022

10:00am to noon

MMAB Agenda

- I. Call to order, roll call and introduction of new Board members
- II. Approval of the previous meeting's minutes – meeting Nov. 16, 2021
- III. Program Update
- IV. Old Business
 - a. Opportunity to provide feedback and/or contact the Board
- V. New Business
 - a. Subcommittee Chairs and Members
 - b. Subcommittee Updates:
 - i. Regulatory Review – Janet Getzy Hart, Subcommittee Chair
 - ii. Patient and Caregiver – Shalawn James, Subcommittee Chair
 - Findings and Recommendations about Affordable Access to Medical Marijuana.
 - iii. Medical Review – Dr. Denise Johnson, Subcommittee Chair
 - Update on a process for approving Serious Medical Conditions (SMCs) for research only.
 - Proposed update on the policy to add, modify, or remove a qualifying medical condition.
 - iv. Reports – Luke Schultz, Subcommittee Chair
 - Presentation of report outlining the Board's actions pertaining to a SMC Application for Chronic Hepatitis.
 - v. Medical Research – Bhavini Patel, Subcommittee Chair
 - Discussion on new forms of medical marijuana.
- VI. Additional Discussion/Q&A
- VII. Adjournment

Medical Marijuana Program Update

- Medical Marijuana Assistance Program
- Program Metrics
- Patient Purchasing Activity
- Permittee Pricing Trends

Medical Marijuana Assistance Program (MMAP)

Medical Marijuana Program Update

Current and Planned Medical Marijuana Assistance

	Full Cost	Current Cost After Benefits	MMAP Phase 1	MMAP Phase 2	MMAP Phase 3 (TBD)
MM Identification Card	\$50.00	\$25.00 <i>50% discount</i>	No Cost <i>No ID card costs for eligible patients and caregivers</i>	Implemented March 1, 2022	
Caregiver Background Checks	\$20.85	\$7.60 <i>65% discount</i>	No Cost <i>No cost for eligible caregiver background checks</i>		
Patient Product Cost	Dispensary Retail Price				Assistance <i>Monthly value for eligible patients</i>

[35 P.S. Section 10231.902](#)

Program Metrics

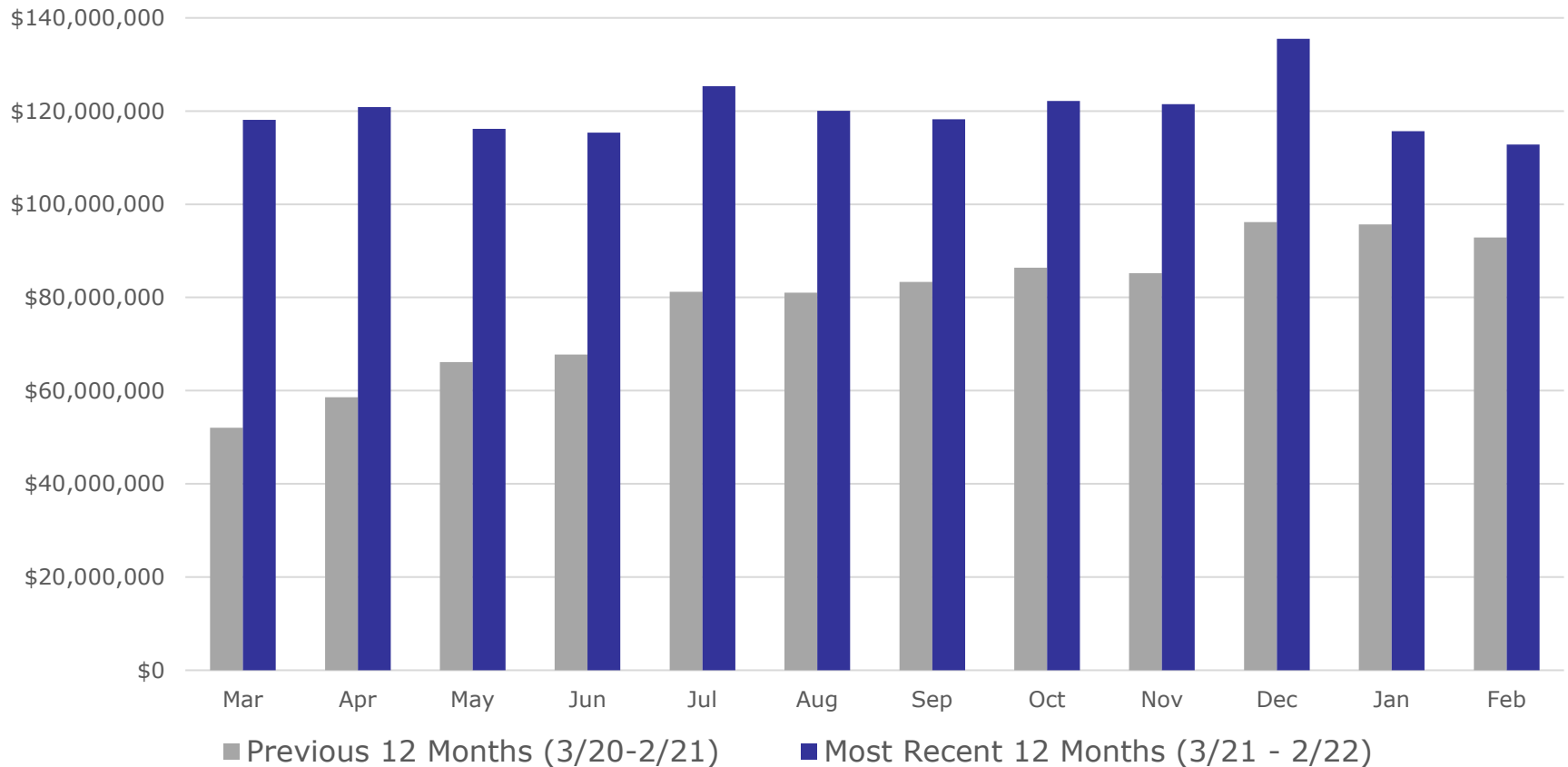
Medical Marijuana Program Update

- Program to date:
 - 740,757 Patients and Caregivers Registered;
 - 406,454 Active Patient Certifications;
 - 1,779 Approved Practitioners;
 - 20.0 Million Patient Dispensing Events;
 - 56.8 Million Products Dispensed;
 - \$4.8 Billion in Total Sales;
 - \$1.9 Billion by G/Ps to Dispensaries; and
 - \$2.9 Billion by Dispensaries.

Patient Purchasing Activity

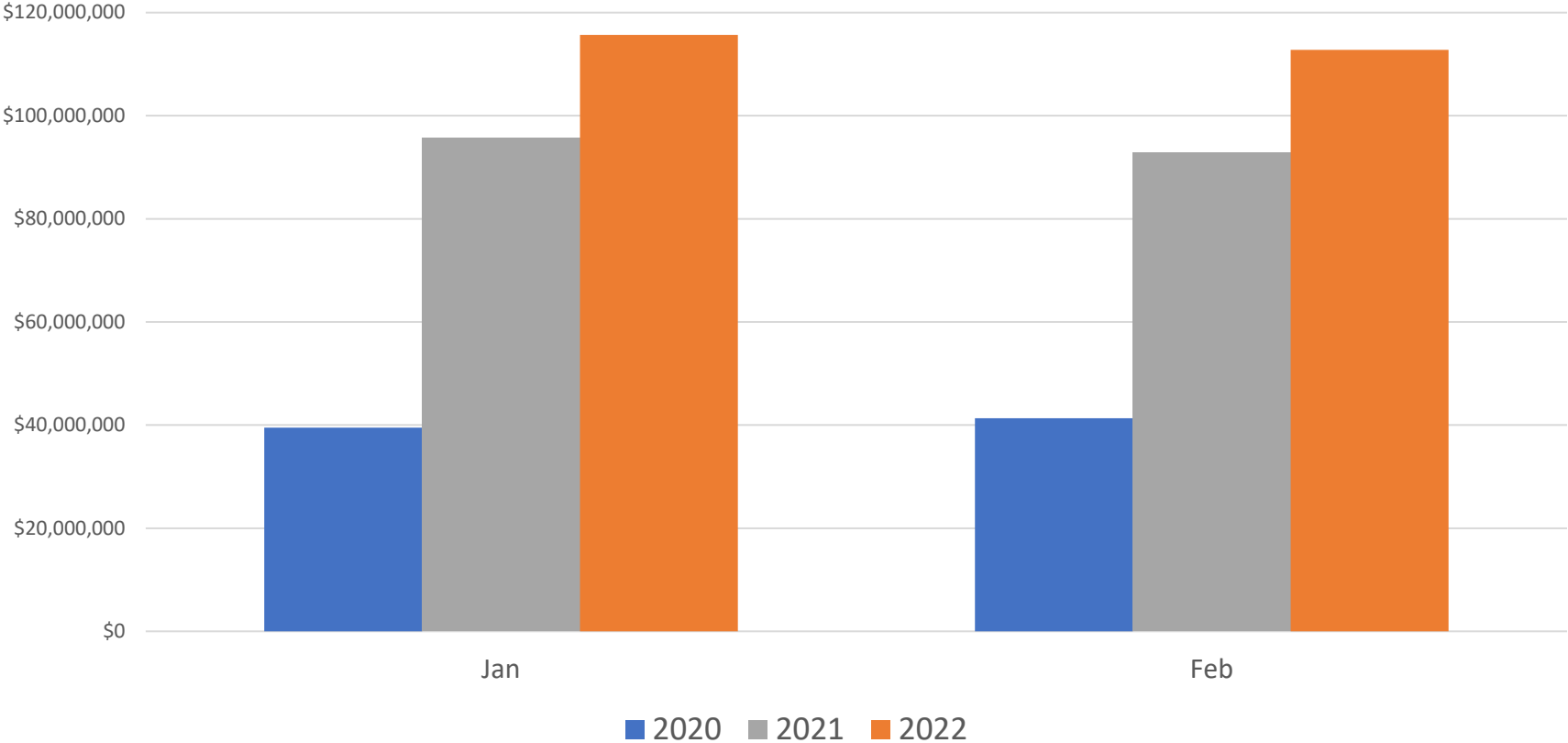
Medical Marijuana Program Update

Month on Month Dispensary Sales



Medical Marijuana Program Update

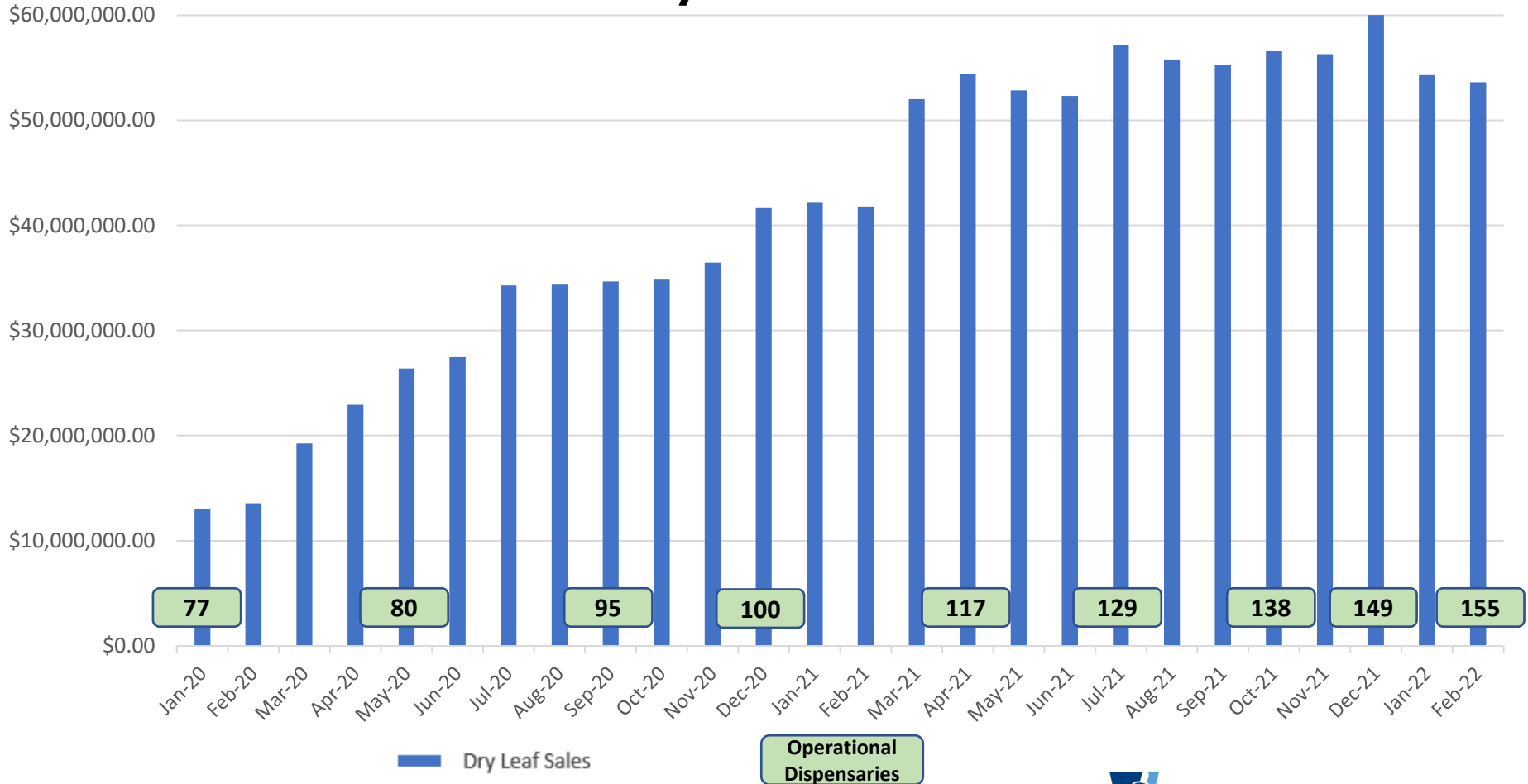
Year on Year Dispensary Sales for Jan and Feb



Permittee Pricing Trends

Medical Marijuana Program Update

Sales Volume Increases as Demand and Operational Dispensaries Grow
Dry Leaf Sales



Medical Marijuana Program Update

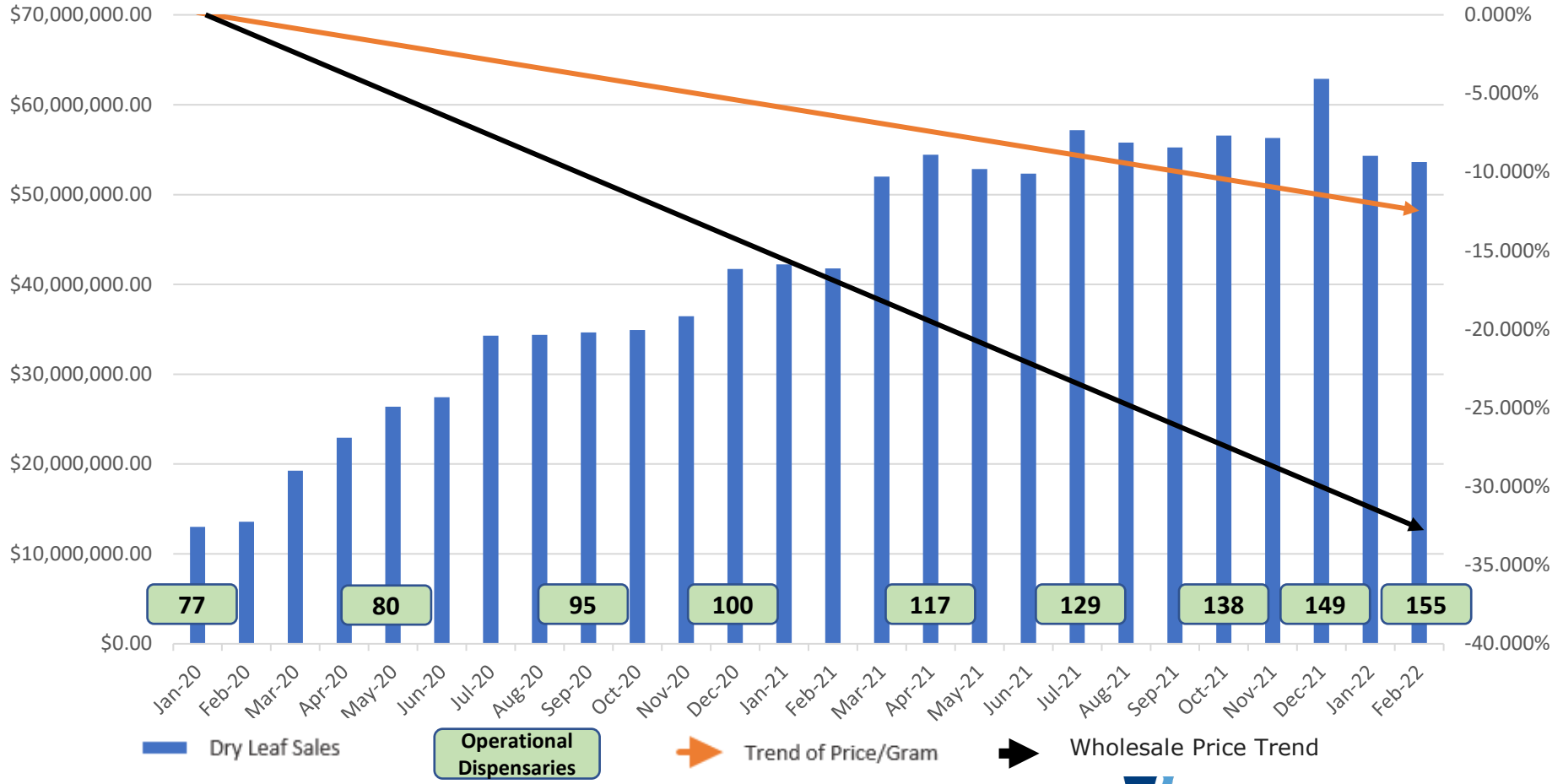
Sales Volume Increases as Demand and Operational Dispensaries Grow

Dry Leaf Sales and Retail Pricing Trends



Medical Marijuana Program Update

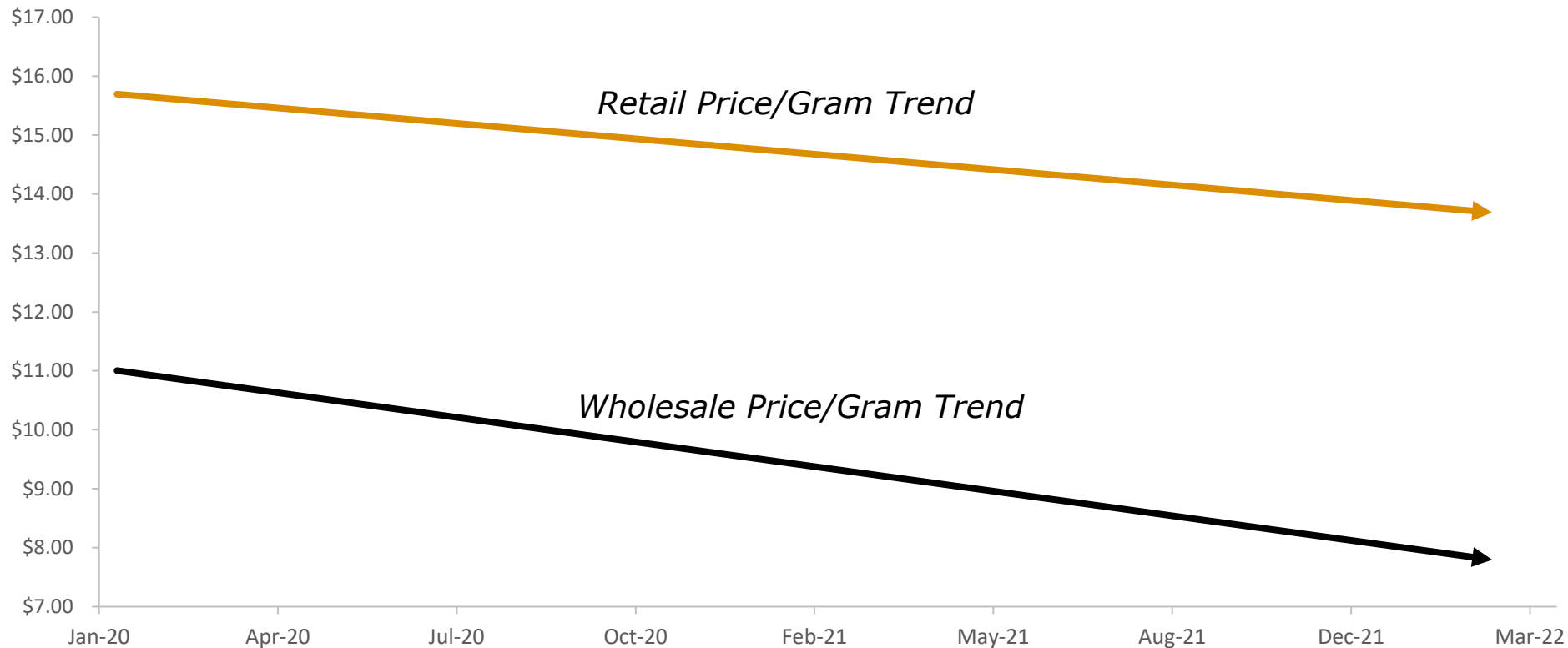
Wholesale Price Decline Trend Greater Than Retail Price Reductions
Dry Leaf Retail and Wholesale Pricing Trends



Medical Marijuana Program Update

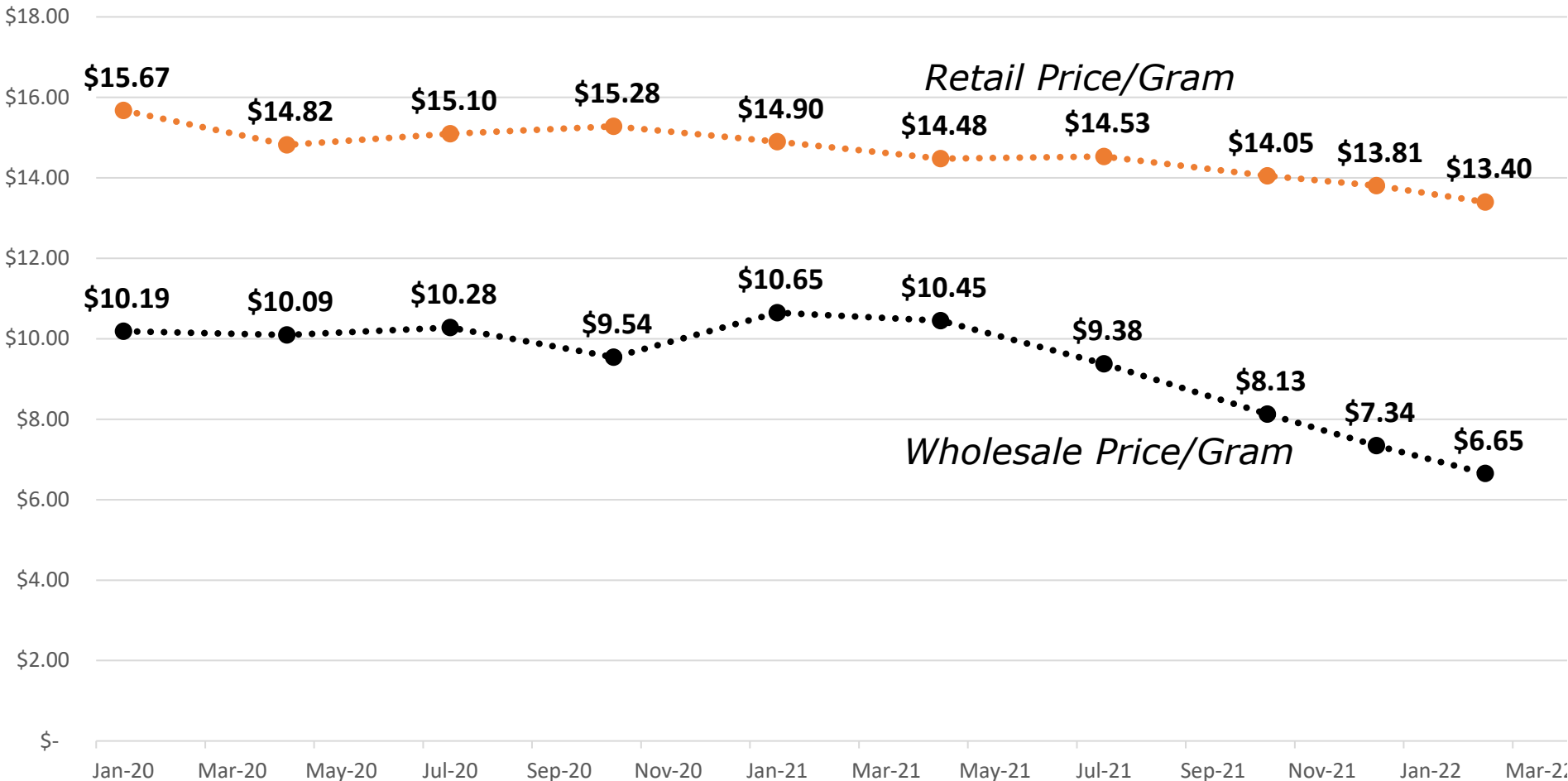
Dry Leaf Dispensary Pricing Trailing Grower/Processor Wholesale Pricing

Dry Leaf Retail and Wholesale Pricing Trends



Medical Marijuana Program Update

Dry Leaf Retail and Wholesale Pricing Details



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Subcommittee Assignments

35 P.S. § 1201(j)(5)(i)-(v)

Subcommittee Assignments:

- Regulatory **(i) Types of Medical Professionals**
- Medical Review **(ii) Modify Types of Conditions**
- Medical Research **(iii) Form of Medical Marijuana**
- Patient and Caregiver **(v) Affordable Access**
- Reports **(j)(4) Issue Written Reports**

Subcommittee Updates

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Subcommittee Updates Cont.

- Medical Research – Bhavini Patel, Subcommittee Chair
 - Discussion on new forms of medical marijuana.
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MMAB Meeting

- Additional Discussion/Q&A
- Next Board Meeting
 - ▀ May 26, 2022 (10:00am to noon)