



# **Medical Marijuana Advisory Board Meeting**

**Tuesday, September 27, 2022  
10am - noon**

# MMAB Agenda

- I. Call to order, roll call and introduction of new Board members
- II. Approval of the previous meeting's minutes – meeting July 28, 2022
- III. Program Update
- IV. Old Business
- V. New Business
  - a. Subcommittee Updates:
    - i. Regulatory Review – Christine Roussel, Pharm.D., R.Ph., Subcommittee Chair
    - ii. Medical Review – Carolyn Byrnes, Subcommittee Chair
    - iii. Medical Research – Bhavini Patel, Subcommittee Chair
    - iv. Patient and Caregiver – Shalawn James, Subcommittee Chair
- VI. Additional Discussion/Q&A
- VII. Adjournment

# Medical Marijuana Program Update

- Introduction of New Director
- Medical Marijuana Regulation Update
- Program Metrics
- Permittee Pricing Trends

## Program Metrics

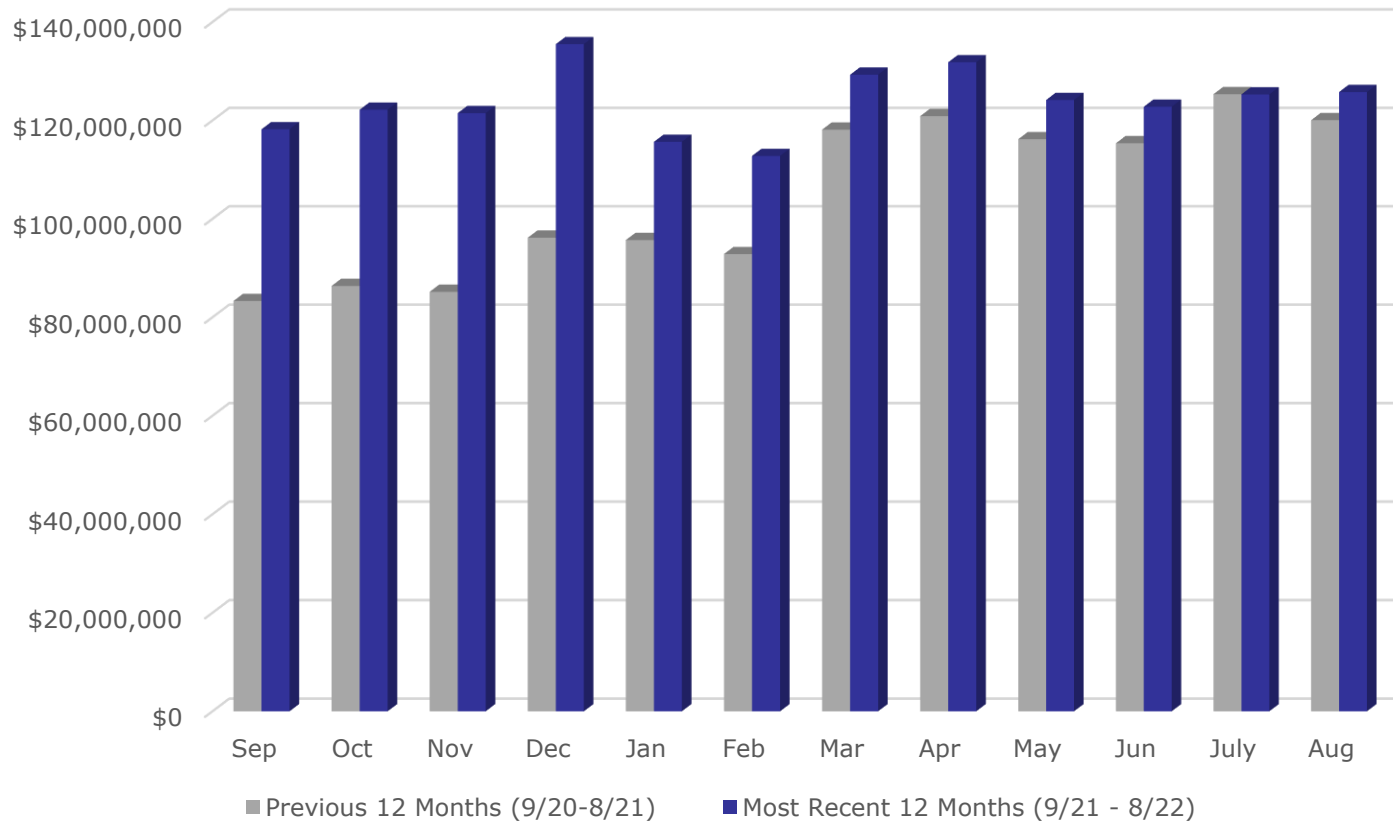
# Medical Marijuana Program Update

- Program to date:
  - 816,772 Patients and Caregivers Registered;
  - 417,708 Active Patient Certifications;
  - 1,849 Approved Practitioners;
  - 24.7 Million Patient Dispensing Events;
  - 70.5 Million Products Dispensed
  - \$5.7 Billion in Total Sales;
  - \$2.4 Billion by G/Ps to Dispensaries; and
  - \$3.6 Billion by Dispensaries

\*As of 8/31/22

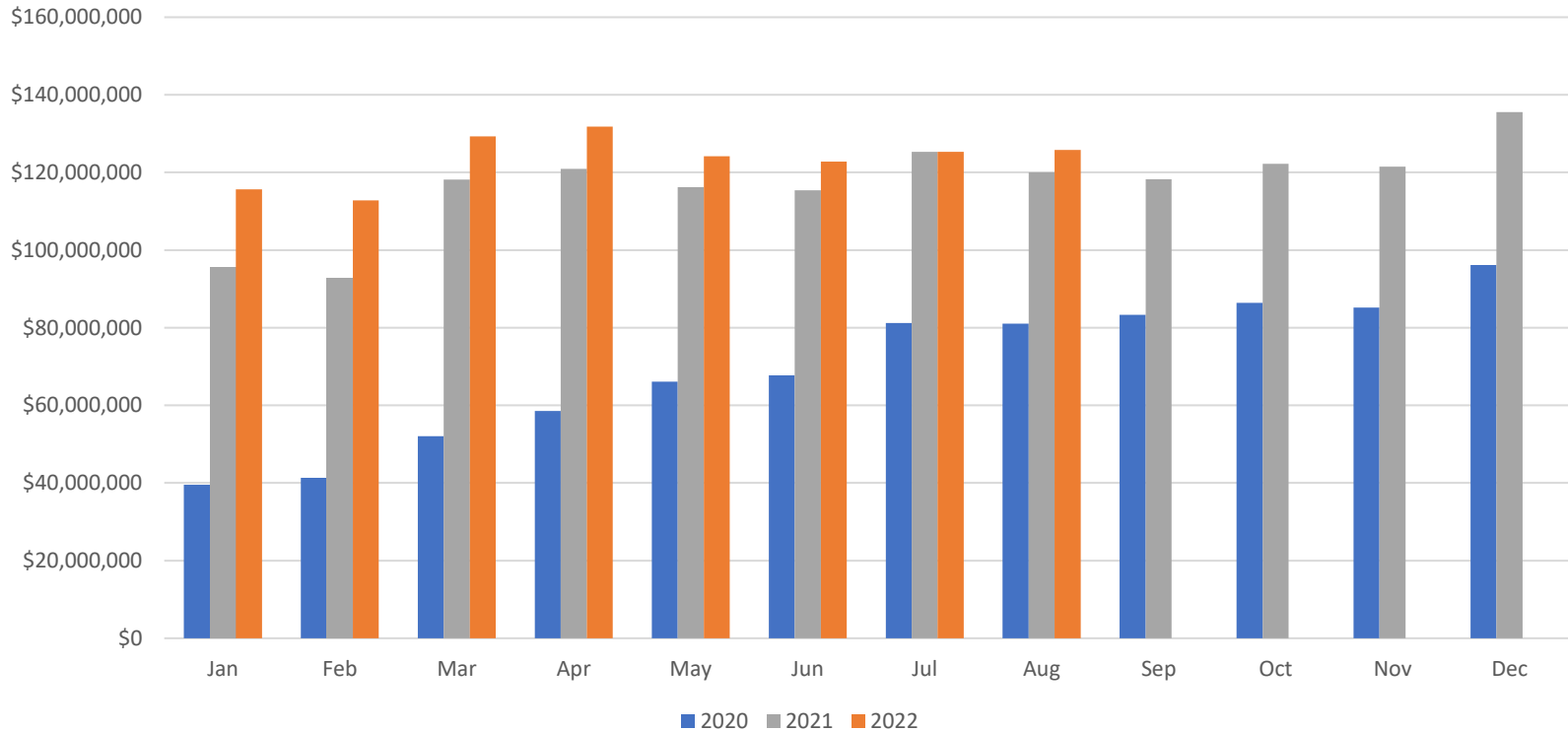
# Medical Marijuana Program Update

## Month on Month Dispensary Sales



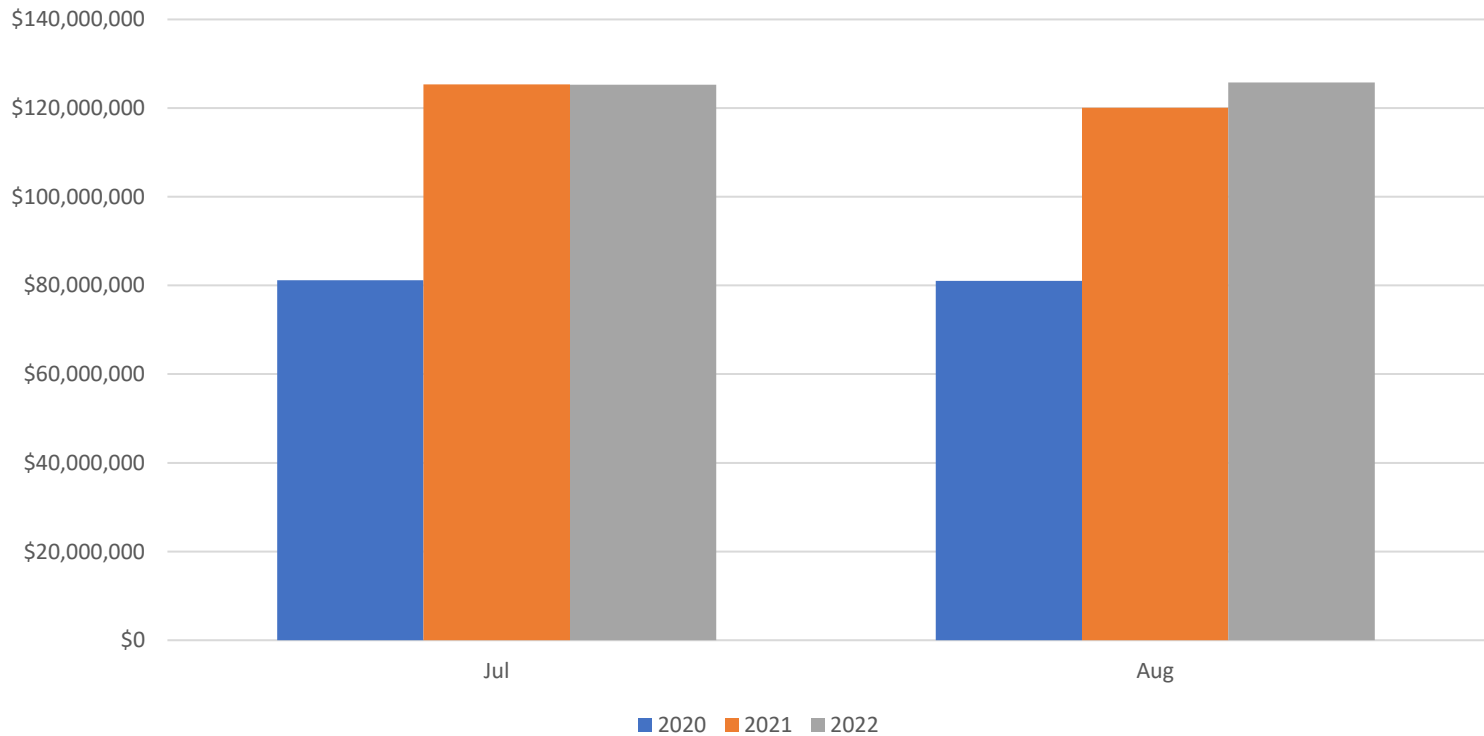
# Medical Marijuana Program Update

## Dispensary Sales by Month Since Jan 2020



# Medical Marijuana Program Update

## Year on Year Dispensary Sales for July and August

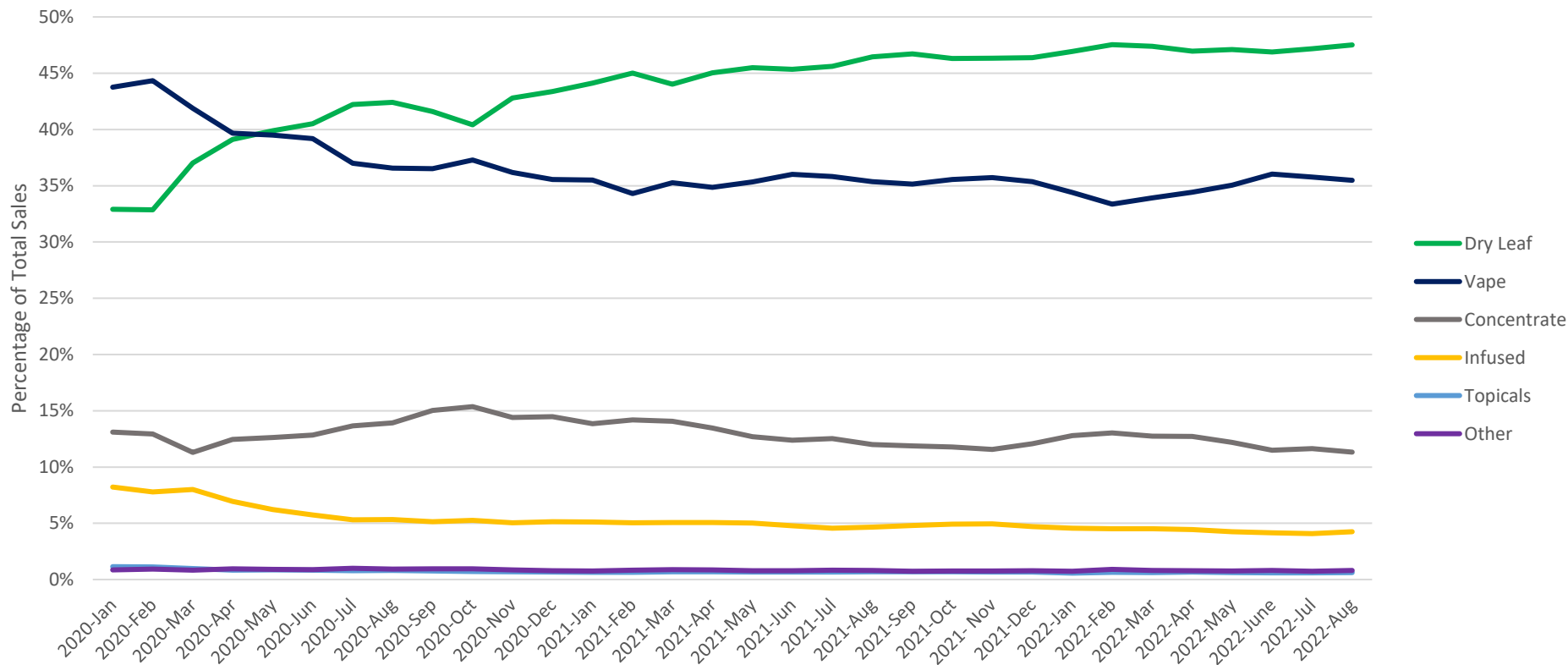




## Program Metrics: Permittee Pricing Trends

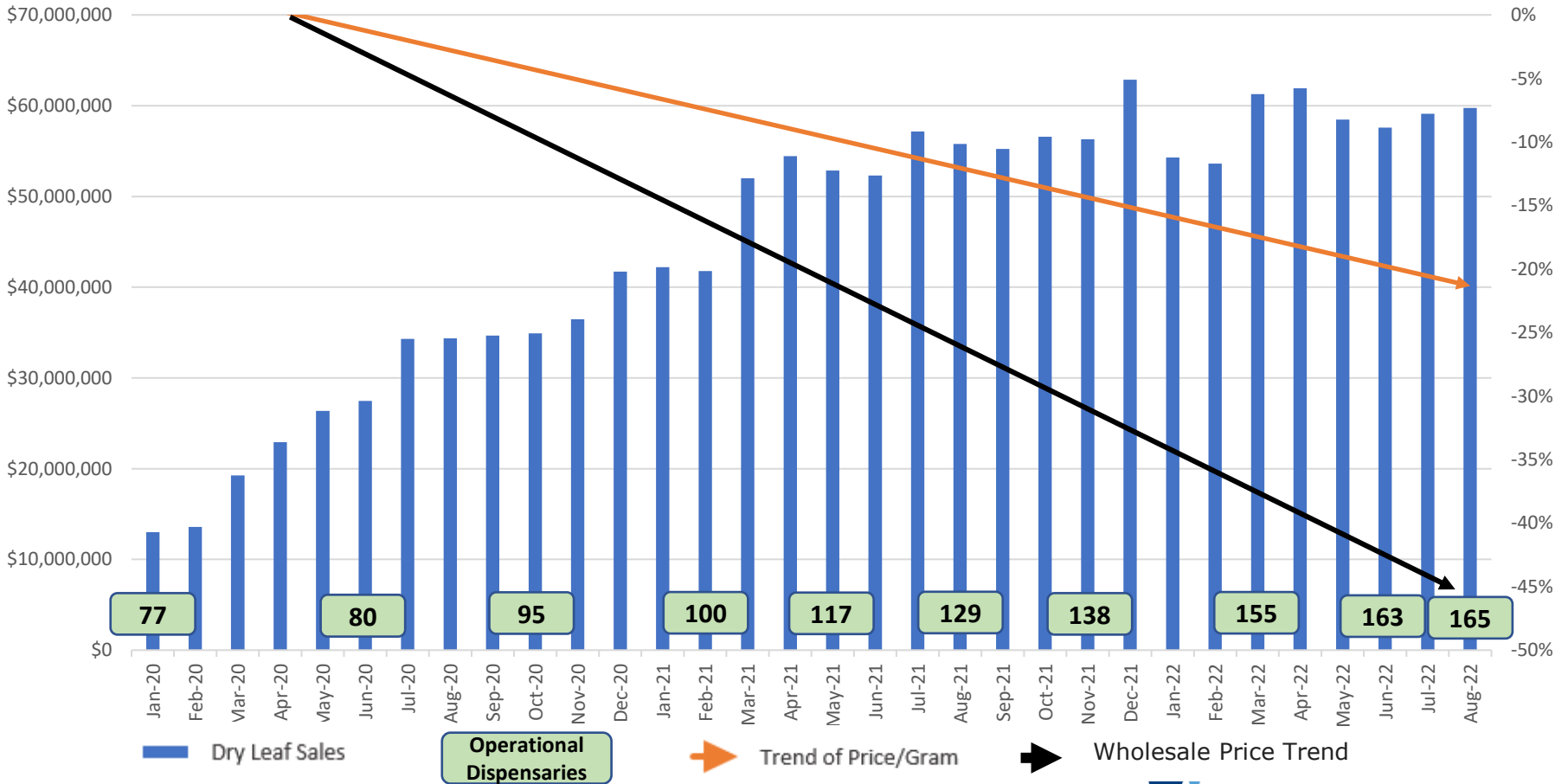
# Medical Marijuana Program Update

## Patient Purchasing Trends by Product Category



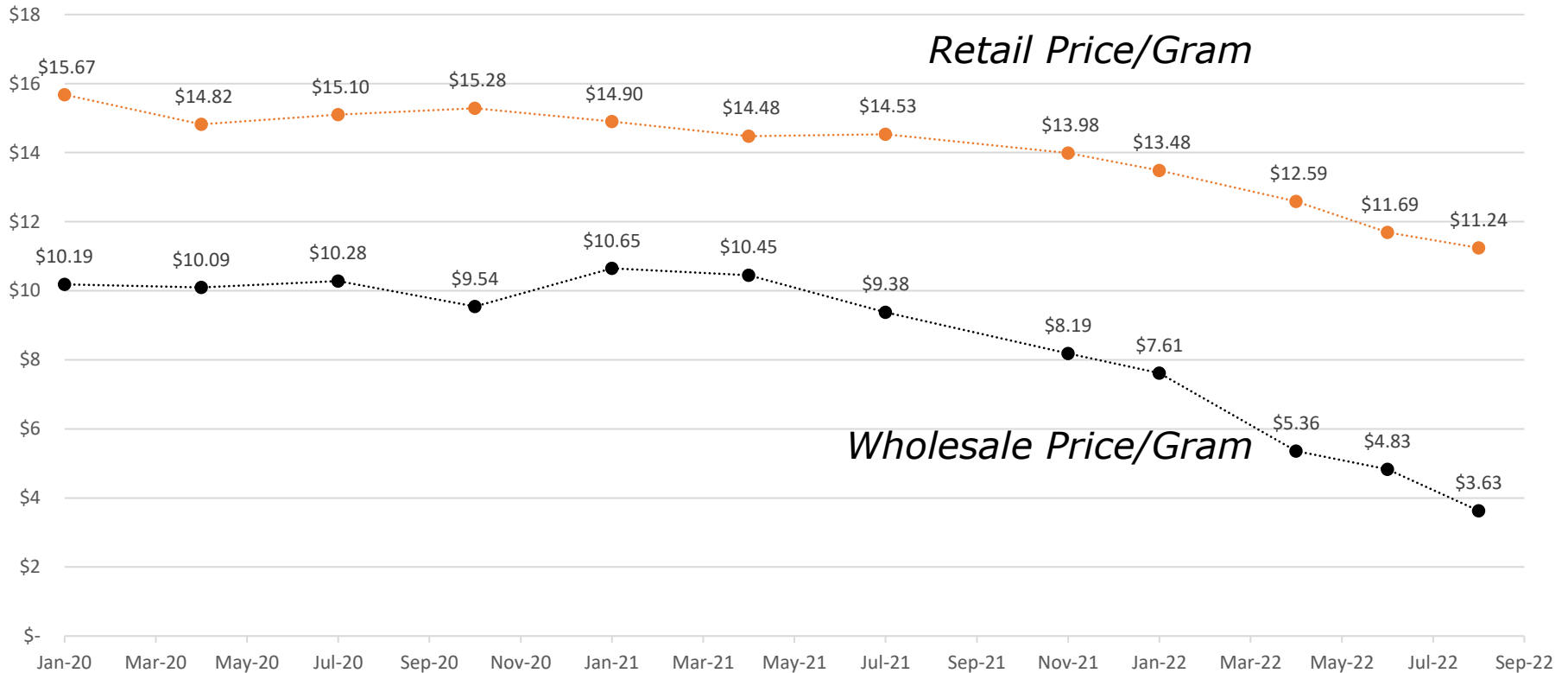
# Medical Marijuana Program Update

Wholesale Price Decline Trend More In Line With Retail Price Declines  
**Dry Leaf Retail and Wholesale Pricing Trends**



# Medical Marijuana Program Update

## Dry Leaf Retail and Wholesale Pricing Details



# Subcommittee Updates

- Regulatory Review – Christine Roussel, Pharm.D., R.Ph. Subcommittee Chair
- Medical Review – Carolyn Byrnes, Subcommittee Chair
- Medical Research – Bhavini Patel, Subcommittee Chair
- Patient and Caregiver – Shalawn James, Subcommittee Chair

# MMAB Meeting

- Additional Discussion/Q&A
- Next Board Meeting
  - November 22, 2022 (10am to noon)