

MEDICAL MARIJUANA ADVISORY BOARD

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IN RE: VIRTUAL MEETING AND LIVE BROADCAST

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BEFORE: KEARA KLINEPETER, Secretary  
Janet Getzy Hart, R.Ph., Member  
Denise Johnson, M.D., Member  
David Steffen, Member  
John Adams, Member  
Geith Shahoud, M.D., Member  
Bhavini Patel, Member  
Daniel Kambic, D.O., Member  
Shalawn James, Member  
Luke Shultz, Member  
HEARING: Tuesday, March 22, 2022  
10:01 a.m.  
LOCATION: via Microsoft Teams

Reporter: Jennifer Corb

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SECRETARY KLINEPETER: Good morning,  
everybody, and welcome. My name is Keara Klinepeter.  
I currently serve as the Acting Secretary of Health  
here in the Commonwealth of Pennsylvania. It's  
wonderful to be with all of you this morning.

Before we officially get started, I  
wanted to take a moment to recognize and thank a  
previous board member who has just done extraordinary  
work on behalf of the Medical Marijuana Program in her  
Board capacity. Molly Robertson, whose term expired  
in December, is an invaluable patient advocate that  
participated in the Board actually since its  
inception. Molly worked tirelessly to get the Medical  
Marijuana Act passed in Pennsylvania and has made it  
her mission to ensure that Pennsylvanians have access  
to medical marijuana both legally and affordably. Her  
leadership helped get her appointed to the chair of  
the Patient and Caregiver Subcommittee, and she's been  
an asset to the Medical Review Subcommittee, which is  
responsible for presenting serious medical condition  
applications to the Board for consideration. I  
sincerely commend Molly for her time, dedication and  
commitment given to this Board, and I personally thank

1 her on behalf of the entire Department of Health for  
2 her service.

3                   We also have another change that  
4 recently occurred. Arion Claggett has been appointed  
5 to serve as the Acting Commissioner for the Bureau of  
6 Professional and Occupational Affairs at the  
7 Pennsylvania Department of State. This position  
8 previously held by Kalonji Johnson, earns him a spot  
9 on the Board. Consequently, Arion will be replacing  
10 Kalonji as a Medical Marijuana Board member.  
11 Unfortunately, due to a prior commitment, Arion was  
12 unable to join us today, but I look forward to  
13 introducing him to the group at our May 4th meeting.

14                   At this time I would like to  
15 officially call our meeting to order. This is the  
16 Medical Marijuana Advisory Board meeting being held at  
17 10:00 a.m. on March 22nd, 2022. And this meeting is  
18 being broadcast live. We will officially get started  
19 by taking roll call.

20                   For your reference, you were all  
21 provided with an updated Board member list in your  
22 packet for today, reflecting the recent Board member  
23 changes that I just mentioned. The updated list will  
24 be posted on our website after this meeting, replacing  
25 the list that's currently there.

1                   So to begin, Colonel Robert Evanchick  
2 will not be able to join us today, but DOH's heart  
3 certainly go out to the Pennsylvania State Police  
4 today for the incredible tragedy that they're dealing  
5 with.

6                   Do we have Janet Getzy Hart?

7                   MS. GETZY HART: Present.

8                   SECRETARY KLINEPETER: Thank you. Of  
9 course we don't have Arion Claggett, as I just  
10 mentioned. Do we have Dr. Denise Johnson?

11                  DR. JOHNSON: Present.

12                  SECRETARY KLINEPETER: Thanks, Dr.  
13 Johnson.

14                  Do we have David Steffen from the  
15 Lancaster County Regional Police Department?

16                  MR. STEFFEN: Present.

17                  SECRETARY KLINEPETER: Thank you very  
18 much. Do we have John Adams from the District  
19 Attorney of Berks County?

20                  ATTORNEY ADAMS: Present.

21                  SECRETARY KLINEPETER: Do we have Dr.  
22 Geith Shahoud?

23                  DR. SHAHOUD: Present.

24                  SECRETARY KLINEPETER: Thank you.

25                  Bhavini Patel?

1                   MS. PATEL: Present.

2                   SECRETARY KLINEPETER: Thank you.

3                   Dr. Daniel Kambic?

4                   DR. KAMBIC: Present.

5                   SECRETARY KLINEPETER: Much  
6 appreciated.

7                   Dr. William Goldfarb will not be  
8 joining us today, unfortunately. Do we have Shalawn  
9 James?

10                   MS. JAMES: Present.

11                   SECRETARY KLINEPETER: Luke Shultz?

12                   MR. SHULTZ: Luke is present.

13                   SECRETARY KLINEPETER: Very good.

14                   I want to ask Legal Counsel to the  
15 Board, Katelyn Maltais, do we have a quorum to proceed  
16 today, Katelyn?

17                   ATTORNEY MALTAIS: Good morning,  
18 Secretary. Yes, confirming we do, in fact, have a  
19 quorum to proceed.

20                   SECRETARY KLINEPETER: Excellent.  
21 Thank you so much, Katelyn.

22                   Wonderful. So our next order of  
23 business is to approve the previous meeting's minutes.  
24 I understand that all of you have been provided the  
25 meeting minutes from the last Board meeting that was

1 held on November 16th, 2021. I hope you all had a  
2 chance to review them. May I get a motion to approve  
3 the meeting minutes from November 16th, 2021, please?

4 MS. GETZY HART: Motion to approve.

5 MR. STEFFEN: I'll second.

6 SECRETARY KLINEPETER: Excellent. All  
7 those in favor of the motion to approve the minutes  
8 please say aye.

9 ---

10 (WHEREUPON, THE AYES RESPOND.)

11 ---

12 SECRETARY KLINEPETER: Is anyone  
13 opposed? Are there any abstentions? Excellent. Then  
14 the meeting minutes from November 16th are approved.

15 Before we move on to the agenda items  
16 today, since it's my first Board meeting and my first  
17 time getting to know many of you, I was hoping we  
18 could just take a minute and introduce ourselves a  
19 little bit. I'm happy to start and then we can kind  
20 of go round robin with each of the Board members.

21 So as I mentioned, my name is Keara  
22 Klinepeter. Prior to serving as Acting Secretary, I  
23 served as the Executive Deputy Secretary, so the  
24 number two spot in the Department. It's been my  
25 privilege to be part of the leadership team here since

1 the beginning of the pandemic. And before that I  
2 worked on the Pennsylvania Rural Health Model. So my  
3 background is a little bit more on the payment model  
4 side and hospital operations, but very excited to be  
5 part of the leadership team on the Board here and  
6 continue to advance this vital work.

7                   On a personal note, I'm from the  
8 Harrisburg area originally. My husband and I are  
9 expecting our first child in June, so it's an exciting  
10 time in our lives. And it's great to be with you. So  
11 I'm happy to just ask each of you if you wouldn't mind  
12 quickly saying hello and sharing a bit about  
13 yourselves, I'd really appreciate it. Perhaps we  
14 could start with Janet, if you don't mind.

15                   MS. GETZY HART: Sure. I'm Janet  
16 Hart. I'm currently Chairperson of the Pennsylvania  
17 State Board of Pharmacy, serving my second term. I am  
18 - my professional side, I am a Director of Regulatory  
19 Affairs for Rite Aid, the drugstore chain, and I deal  
20 with like the DEA and the FDA and governmental  
21 regulatory agencies.

22                   SECRETARY KLINEPETER: Excellent.  
23 Awesome. Thanks so much, Janet. Well, Dr. J., I  
24 think we know each other pretty well. But for the  
25 rest of the group, anything you'd like to share.

1                   DR. JOHNSON: Thank you, Secretary.  
2 I'm Denise Johnson, serving as the Physician General  
3 for the Commonwealth of Pennsylvania. I am an OB/GYN  
4 physician by training and spent many years in private  
5 practice. I also am Chief Medical Officer at  
6 Meadville Medical Center in western Pennsylvania, so  
7 oversaw physician recruiting, patient experience, on  
8 the development of an accountable chair organization  
9 and involved with a lot of community projects that had  
10 to do with diversity as well as the needs of women and  
11 girls. Also served on the Governor's Commission for  
12 Women. Served as Board Chair of the Pennsylvania  
13 Coalition Against Rape and many other community  
14 organizations. I'm very glad to be here with all of  
15 you, and welcome, Secretary.

16                   SECRETARY KLINEPETER: Thanks so much,  
17 Dr. Johnson.

18                   David, will you share a bit about  
19 yourself next?

20                   MR. STEFFEN: Thank you. My name's  
21 Dave Steffen. I'm Chief of Police of the Northern  
22 Lancaster County Regional Police Department. We are  
23 an accredited agency. I currently serve as President  
24 of the Pennsylvania Chiefs of Police Association. I  
25 am on the MDAIR Board with DDAP for review of drug-

1 related deaths. And I'm also present on several  
2 executive boards throughout the Commonwealth. Thank  
3 you.

4 SECRETARY KLINEPETER: Thank you so  
5 much, sir. John Adams?

6 ATTORNEY ADAMS: Thank you. My name  
7 is John Adams. I am the District Attorney of Berks  
8 County. I am serving my - in my fourth term as  
9 District Attorney of Berks County. I am also on the  
10 Executive Committee, the Pennsylvania District  
11 Attorneys Association and am a past President of the  
12 District Attorneys Association.

13 I've actually been involved in this  
14 Board since its inception, back as - I was the  
15 President of the DA's Association at the time - came  
16 around. So thank you.

17 SECRETARY KLINEPETER: Thank you so  
18 much. It's a pleasure to be with you. Dr. Shahoud?

19 DR. SHAHOUD: Hi. My name is Geith  
20 Shahoud. I'm a child and adult psychiatrist. I live  
21 in Pittsburgh, Pennsylvania, and I work as a child and  
22 adult psychiatrist. Welcome, Secretary.

23 SECRETARY KLINEPETER: Excellent.  
24 Thank you so much for your work. That's wonderful.

25 DR. SHAHOUD: You're welcome.

1                   SECRETARY KLINEPETER: Bhavini, may I  
2 ask you to jump in?

3                   MS. PATEL: As mentioned, my name is  
4 Bhavini. I am based in Pittsburgh, Pennsylvania, and  
5 a small business owner based here. I serve on a few  
6 different boards at the University of Pittsburgh and  
7 several different nonprofits locally here. And that  
8 sort of community-based work is what brings me to  
9 serve on the Medical Marijuana Advisory Board.

10                   SECRETARY KLINEPETER: Excellent.

11                   MS. PATEL: And I'm glad to be here  
12 with all of you.

13                   SECRETARY KLINEPETER: Thank you so  
14 much. Really appreciate it. Dr. Kambic?

15                   DR. KAMBIC: Hi. I'm Dan Kambic. I'm  
16 a practicing family doctor in Steelton, Pennsylvania,  
17 just outside of Harrisburg, which is my hometown.  
18 I've been in practice 38 years. And I also am the  
19 Program Director of the Family Medicine Residency  
20 Program at UPMC Harrisburg. So I am now teaching my  
21 residents about medical marijuana because Pennsylvania  
22 doesn't teach anything about it, so they're all  
23 interested and will go out and going forward to  
24 incorporate this into their practices going forward.  
25 I'm a firm believer in this, and it's worked

1 tremendously well for the patients that I've been  
2 using it on since November 1st, '17. And welcome,  
3 Secretary.

4 SECRETARY KLINEPETER: That's amazing.  
5 Thank you so much, Dr. Kambic. Thank you for your  
6 work. Shalawn?

7 MS. JAMES: Good morning. My name is  
8 Shalawn James. I am a lifelong advocate. I've been a  
9 member of the Medical Marijuana Advisory Board since  
10 its inception. I just currently underwent a job  
11 change. I'm actually working as a contractor for the  
12 State of Maryland in their efforts to improve  
13 homelessness for youth and for returning citizens  
14 coming out of a Maryland State Corrections Center. So  
15 absolutely happy to be here. I'm also an advocate for  
16 sickle cell and patient access to medical marijuana.

17 SECRETARY KLINEPETER: Amazing. Well,  
18 congratulations on your new professional opportunity.  
19 That's exciting. And it sounds like really wonderful  
20 work.

21 MS. JAMES: Thank you.

22 SECRETARY KLINEPETER: Great. And  
23 last, but certainly not least, Luke?

24 MR. SHULTZ: Hi. My name is Luke  
25 Shultz. I'm a medical marijuana patient and a patient

1 advocate. I'm on - I've been on the Board since its  
2 inception. Thank you.

3 SECRETARY KLINEPETER: Great. Thank  
4 you, Luke.

5 All right. Well, I really appreciate  
6 everybody taking a couple minutes to do that. I know  
7 for many of you that probably wasn't the first time  
8 that you have introduced yourself in this forum, but  
9 it's really great to start to put a bit of background  
10 and faces with names. And again, I just really want  
11 to commend you and extend my deepest gratitude for  
12 your work on this Board in pursuit of, you know,  
13 promoting better health for all Pennsylvanians.

14 So before I ask John Collins to  
15 provide a program update, I would like to take this  
16 opportunity to pause and acknowledge a few items.  
17 First, I want to congratulate the staff of the Office  
18 of Medical Marijuana on two important announcements  
19 made earlier this month. One is regarding the Medical  
20 Marijuana Assistance Program, or MMAP. With the  
21 enactment of Act 44 of 2021, the Department of Health  
22 was able to add new services that help provide  
23 assistance to medical marijuana patients and  
24 caregivers and to provide assistance as quickly as  
25 possible. The expansion of these services is

1 occurring in three phases.

2                   Phase one would eliminate annual  
3 identification card fees for eligible participants  
4 registered in an existing Commonwealth financial  
5 hardship program. Those types of programs include  
6 WIC, CHIP, Medicaid, PACE or PACENET and SNAP. Phase  
7 two would eliminate all background checks - excuse me,  
8 background check fees for eligible caregivers. And  
9 phase three will distribute a to-be-determined benefit  
10 amount per funding period per eligible patient.

11                   We made a commitment at the previous  
12 Board meeting to have phase one implemented by quarter  
13 one of 2022, and I'm very pleased to announce that as  
14 of March 1st, 2022, the Office of Medical Marijuana  
15 has successfully implemented both phase one and phase  
16 two of MMAP ahead of schedule.

17                   Additionally, we continue to work  
18 aggressively towards implementation of phase three.  
19 The Department is excited to be able to expand  
20 assistance to medical marijuana patients and  
21 caregivers who may be experiencing financial  
22 hardships. Patients deserve to have access to their  
23 medication and to treat medical conditions, and cost  
24 should absolutely not be a barrier. And so, for those  
25 reasons, we're really proud of the pace at which this

1 progress has moved and we're excited and committed to  
2 moving through phase three judiciously. So  
3 congratulations to the whole team for that  
4 accomplishment. I'm very grateful and proud of that  
5 work.

6                   The second announcement involves the  
7 Medical Marijuana Research Program. The Department  
8 recently approved the ninth Clinical Registrant, or  
9 CR, Story of PA CR, LLC, who's been approved to work  
10 with the Geisinger Commonwealth School of Medicine,  
11 who is the ninth certified academic clinical research  
12 center. This Clinical Registrant will have a  
13 grower/processor facility in the Southwest region and  
14 will initially have two dispensaries, one in the  
15 Northeast Region and one in the Southeast Region.  
16 This means that all nine currently certified, academic  
17 clinical research centers in the Commonwealth are  
18 partnered with a CR and are in a position to conduct  
19 much-needed and highly-anticipated medical marijuana  
20 research.

21                   The Department continues to grow and  
22 support clinical research opportunities of the medical  
23 marijuana program because we know that this research  
24 is essential to providing physicians with more  
25 evidence-based information to make clinical decisions

1 for their patients.

2                   It is the cornerstone of our program  
3 and a key to our clinically-based patient focus  
4 program for people suffering with approved, serious  
5 medical conditions. Congratulations to the office for  
6 moving these two very important initiatives forward  
7 and seeing them successfully across the finish line.

8                   Now, really before I hand it over to  
9 John Collins, I did just want to take a moment to  
10 acknowledge John. As many of you have heard by now,  
11 John is finally being allowed to retire. He has  
12 attempted to retire a few times before this, but is  
13 finally going to do so successfully. On a personal  
14 note, I admire John greatly. I think the work that he  
15 has accomplished in the Office of Medical Marijuana  
16 since 2016 is extraordinary. He was given a very big  
17 task by way of implementing legislation and has done  
18 so expediently while also building a team. And that  
19 is no short order, and so I really want to commend  
20 John for the work that he's done. It's been a  
21 privilege to serve alongside him, and I am very  
22 grateful for everything he has done for the  
23 Commonwealth.

24                   I think it's exciting for him  
25 personally to be able to spend more time with his

1 family, but of course, we will miss him deeply. But I  
2 know John is leaving behind an incredible legacy and  
3 we are looking forward at the Department to continuing  
4 that legacy of excellence and of continuing to provide  
5 a much-needed clinical option to patients in  
6 Pennsylvania. So John, sincerely on behalf of the  
7 entire Department and Wolf Administration, can't thank  
8 you enough for the work that you have done to advance  
9 this important mission on behalf of the Department of  
10 Health and Pennsylvanians.

11                   So with that, I will now turn it over  
12 to you for a program update, and I'm looking forward  
13 to hearing from you. Thank you so much.

14                   MR. COLLINS: You're quite welcome.  
15 And what an honor. Thank you so much. I appreciate  
16 the support of the Governor, Department of Health  
17 leadership, including yourself, of course, Secretary,  
18 the Legislature. This program has been expanded many  
19 times for the benefit of patients. That leads me to  
20 our stakeholder group. You know, all of those  
21 interested parties have contributed to the success of  
22 the program, most notably our patients. This is about  
23 them, and they have stepped up multiple times to  
24 assist us with the creation of a program that  
25 ultimately benefits them. Also appreciate our

1 practitioners being able to engage and willing to do  
2 so. Again, it's been quite an honor and a privilege.  
3 Thank you, Secretary, so much.

4                   We will go through a couple of items.  
5 This won't take too long this morning. As you're  
6 seeing here, the Medical Marijuana Assistance Program  
7 that the Secretary has already outlined, I'll just  
8 touch on that again as a way of summarizing. We have  
9 our statement topic, which is what is the program  
10 doing called Program Metrics. And it continues to  
11 grow. We'll take a little deeper dive on patient  
12 purchasing activity, most notably around permittee  
13 pricing trends, you know, what are the pricing trends  
14 and what does the cost of this program really mean to  
15 patients at the dispensing counter.

16                   Next slide, please. So let's go ahead  
17 and go to the next slide. This is just a way of  
18 summarizing, Secretary and Board. This was presented  
19 at the November Board meeting, and this outlines the  
20 multiphasic approach the Secretary just spoke about.  
21 It also illustrates on the left-hand side of the  
22 illustration that these types of phases were made  
23 available as long ago as 2017 and more recently as of  
24 March 1st have been truly implemented thanks to Act 44  
25 passing in June of 2021. Very helpful.

1                   Next slide. Again, just to again  
2 document this, that we were targeting phase one to be  
3 completed before the end of the first quarter that  
4 we're currently in. As the Secretary has already  
5 noted, we're quite pleased to point out that both  
6 phase one and phase two have been fully implemented  
7 and patients who qualify are already - and caregivers  
8 already benefiting from this early implementation.  
9 Still left to implement most notably is the assistance  
10 program, and we're working diligently to have that  
11 implemented as soon as possible.

12                   Next slide, please. We'll go ahead  
13 and advance one more slide. We're going to take a  
14 look at program metrics. And there's a lot to unpack  
15 here, so I'm going to go ahead, Secretary and Board,  
16 and focus on these highlighted items, these four  
17 highlighted items that were just up. Let's go back to  
18 that. Thank you. The number of active patient  
19 certifications would speak to how many patients  
20 currently have the ability to walk into a dispensary  
21 and purchase product, how many approved practitioners  
22 do we have, what has been the total dispensing events  
23 and what has that resulted in, in terms of products  
24 safely dispensed to patients, physician guided,  
25 through the practice of pharmacy. And I want to just

1 do a quick comparison to our last Board meeting on  
2 some of these topics, most notably dispensing events.

3           At the last Board meeting we had a  
4 little bit more than 16 million dispensing events.  
5 We're now up to 20 million. So that's quite  
6 significant growth since the last Board meeting. And  
7 also, we have about another ten million. We were  
8 around 47 million products dispensed, and we are now  
9 approaching 57 million. Financials are clearly stated  
10 here. It's a significant program benefiting all those  
11 that are able to participate.

12           Next slide, please. We're going to  
13 next take a look at the purchasing activity of - you  
14 know, what is actually going on at the dispensing  
15 counter.

16           Next slide, please. And take a look  
17 at this program, the current year, meaning the last 12  
18 months, over the prior 12 months. And you'll see  
19 continued growth, but you should also note the program  
20 is growing but at a decreasing rate. So although  
21 numbers continue to go up, patient engagement  
22 continues to increase. The program is still  
23 increasing, but as I noted, at a decreasing rate.

24           Before we advance to the next slide, I  
25 just want to point out that we're going to take a

1 little deeper look at the two most recent months and  
2 really point out how significant these increases have  
3 been historically, most notably due to the beginning  
4 of the pandemic on the far left-hand side of this  
5 illustration, but also how it's compared to a year  
6 prior. So again, the key takeaway here is continued  
7 growth but at a decreasing rate.

8                   Next slide, please. This is the  
9 illustration I just referenced. So we're taking a  
10 look at January and February, and we're comparing that  
11 to the exact same month over a three-year period of  
12 time. January and February tend to trail down from  
13 December. In any given year, December is always the  
14 highest month in any calendar year, and then it falls  
15 off slightly in January and then again in February.  
16 And you're seeing that occur here in 2021, as well as  
17 2022. And then it tends to pick up and grow again as  
18 we approach the summer months. So we're seeing the  
19 same trends here. What you're able to look at is  
20 about a 20-percent increase in January of this  
21 calendar year over the past same month of last year.  
22 And the same is true for February compared to 2021.

23                   Next slide, please. Next we're going  
24 to take a look, and a very detailed look, Secretary  
25 and the Board, at our continued focus on pricing. As

1 previously mentioned in multiple past Board meetings,  
2 we have a competitive marketplace. We're anticipating  
3 pricing to come down, which you'll see, but it needs  
4 to be passed along to the patient. And we do have  
5 some trailing activities here that I want to  
6 illustrate.

7                   Next slide, please. This is dry leaf  
8 sales. Dry leaf sales account for the most  
9 significant part of all of the types of products that  
10 we have. On this slide you'll see that the number of  
11 dispensaries have grown in this particular period of  
12 time, from January of 2020, from 77 actually up to 156  
13 through early this week. And as a result, we also see  
14 service increasing. We also see volume increasing for  
15 the highest volume product, which is dry leaf sales.  
16 And we're delighted that, as volume grows, that our  
17 dispensaries are able to keep up and patients have  
18 outlets, with a couple of noted exceptions. There are  
19 about eight counties that have been previously  
20 identified that we're still, Secretary, seeking a way  
21 to service those patients. We have, as noted  
22 previously, about eight locations where there's more  
23 than 2,000 patients that could easily support a  
24 dispensary because that's the average number of  
25 patients seen by a dispensary, but there are no

1 dispensaries there. So we're continuing to look for  
2 avenues to broaden the penetration of dispensaries to  
3 be able to meet the needs of those patients in those  
4 communities.

5                   Next we're going to take a look at  
6 what is happening to pricing. And before we advance  
7 the slide, I want to point out two things. One is  
8 retail pricing, which refers to purchasing at a  
9 dispensary. And also, wholesale pricing, which refers  
10 to the cost of the product for dry leaf that a  
11 dispensary pays. And I think you're going to see some  
12 interesting trends.

13                   Next slide, please. So this is a  
14 trend line, and it illustrates how pricing has  
15 declined since the beginning of the audited period.  
16 Now, just for clarity, this is not since the beginning  
17 of the program. Pricing has fallen more aggressively  
18 since the beginning of the program, but we elected  
19 January 20th the first - you know, preceding the  
20 pandemic, that first calendar month, to take a look at  
21 what pricing trends have been because of the increase  
22 in participation in the program, as evidenced in sales  
23 on this illustration, and the growing number of  
24 dispensaries, which should provide more competition.  
25 And you can see this downward trend line, which is a

1 good thing, but we also want to take a look at a  
2 similar trend line for wholesale pricing. You're  
3 going to see a notable difference here.

4                   Next slide, please. This shows a bit  
5 of a disparity between the falling price on the  
6 purchase side for dispensaries in terms of their cost,  
7 if you will, to purchase product from suppliers versus  
8 how is that being passed along to patients. This is  
9 not the trend line that we'd like to see continue. We  
10 continue to emphasize the fact that these savings must  
11 be passed along to patients. And since our patients,  
12 Secretary and the Board, don't buy percents, they  
13 purchase things based on dollars, right, we're going  
14 to take a look at something else a little bit more  
15 granular. But the key takeaway on the slide is this  
16 is not a good trend.

17                   Next slide. This is an important  
18 distinction because this looks at price. You'll see  
19 price on the left-hand side. And this does tease out  
20 trend lines. So in an ideal world, both of these  
21 trend lines should be falling at the same rate. And  
22 although visually they have a look like they do,  
23 because of the volume, I'm going to provide another  
24 illustration to point out that they, in fact, do not.

25                   Next slide. This slide clearly shows

1 that the wholesale pricing per gram for dry leaf,  
2 again our highest volume product, continues to fall at  
3 a decreasing rate for retail pricing per gram. So for  
4 clarity, \$15.67 was the average in January of 2020.  
5 It is now \$13.40. And again, this is average. But I  
6 do want to point out that wholesale pricing in January  
7 of 2020, at \$10.19, is now \$6.65. And for those  
8 seeing this, you can clearly see this widening trend  
9 line. And the area between the top line and the  
10 bottom line are clearly saving opportunities for  
11 patients that we're just not seeing being passed  
12 along.

13 I do want to, in fairness, point out  
14 that directionally this is the direction to go.  
15 However, there is a significant opportunity to pass  
16 along savings to patients. And speaking for them,  
17 they should demand that this be passed along to them,  
18 Secretary. So that said, we're seeing the evidence of  
19 a competitive market, but this is again illustrating a  
20 bit of a holdback on passing those savings along to  
21 patients.

22 Again, in fairness, things tend to be  
23 trailing, but we would expect for this to continue to  
24 decrease at the same rate per wholesale as it would be  
25 for retail. These things at the counter, for example,

1 need to be more aggressively priced, in my opinion.

2                   That concludes the update, Secretary.  
3 I'll hand you back the floor. I'm happy to answer any  
4 questions about any of the information that I  
5 presented here today. Thank you.

6                   SECRETARY KLINEPETER: Thank you,  
7 John. Does anyone have questions regarding the  
8 information John just presented to us?

9                   MR. SHULTZ: Yeah. This is Luke.

10                   SECRETARY KLINEPETER: Please, Luke.

11                   MR. SHULTZ: Yeah. What - Director  
12 Collins, what can you do or what are you doing to  
13 encourage the dispensaries to adopt better pricing as  
14 their wholesale pricing is dropping?

15                   MR. COLLINS: Luke, thanks for the  
16 question. We - we can't particularly force a price  
17 point. This is an open market, a free market model.  
18 Dispensaries take title to the product and have the  
19 right to price it.

20                   What we can do to encourage more  
21 competition is to put a spotlight on it, like we're  
22 doing today, to make sure that patients are clearly  
23 aware that there are savings opportunities here, as  
24 illustrated in this line, Luke, that may not be being  
25 passed along to them and that it must happen, in my

1 opinion.

2                   Also, we're operationalizing more  
3 dispensaries as quickly as those requests come in. So  
4 more dispensary locations clearly would make it more  
5 competitive. And the Department has pledged  
6 significant resources in getting these 256 and looks  
7 to continue to grow that.

8                   MR. SHULTZ: Okay. Thank you.

9                   MR. COLLINS: You're quite welcome.

10                  DR. KAMBIC: John, Dr. Kambic. Along  
11 those same lines, patients have been commenting to me  
12 about -.

13                  SECRETARY KLINEPETER: Perhaps it's  
14 just me. I'm having a very difficult time hearing  
15 you. John, are you able to hear the question?

16                  MR. COLLINS: Barely, but it's - yeah,  
17 I can hear it. Dr. Kambic, go ahead.

18                  DR. KAMBIC: Patients are asking the  
19 same comments that Luke is pointing out. And I told  
20 them, I said, look, I mean, you go to the grocery  
21 store, a pound of bacon costs almost double what it  
22 did a year ago, too. So I don't know if that trickles  
23 down all the way from the economy and the inflationary  
24 problems we are having.

25                               Do we have any - as a state, do we

1 have any control on trying to maybe lock these prices  
2 as opposed to going up with the inflationary measures  
3 that everything else is going. I don't know what to  
4 tell the patients is what I'm getting at.

5 MR. COLLINS: Dr. Kambic, a couple of  
6 things, and then I'll ask Counsel to program the  
7 comment on what kind of legal oversight do we have  
8 here, if any, but we did set this up as an open-market  
9 model, meaning patients can go anywhere they want,  
10 which leads to a lot of competition. So you're seeing  
11 the benefit of that over the long run.

12 In terms of, you know, what can be  
13 done to require a dispensary to pass along point to  
14 purchase savings to patients, I'm not sure other than  
15 what we're speaking about today, putting an emphasis  
16 on it and pointing out that it's lagging, and it  
17 should not continue to lag. I think that's about the  
18 best we're able to do here.

19 Carol, I'll have you add any  
20 additional comments, please.

21 ATTORNEY MOWERY: Sorry, John. The  
22 unmuting was just not working. So as you know, the  
23 only real action we can take under the statute is to  
24 set pricing caps if - if we determine that the pricing  
25 has become - I'd have to look to check the exact

1 language, but excessive or unreasonable maybe. I know  
2 excess is in there. And I'll let you talk. I know  
3 you have an explanation for why we haven't done that  
4 to date.

5 MR. COLLINS: Yeah. Thank you, Carol.  
6 Those two parameters, unreasonable or excessive. One,  
7 parsing those two things, since it's an or, not an  
8 and, there is a reason. So it's not without reason  
9 for seeing price changes. Excessive is the box that  
10 needs to be evaluated, Dr. Kambic, in my view. And we  
11 have a subcommittee to look at that. I would  
12 encourage that that look get a fairly significant deep  
13 dive on whether or not what's being represented here  
14 can be characterized as excessive.

15 To Carol's point about pricing caps,  
16 in my experience, they don't work because what happens  
17 is everyone raises up to that level. And also,  
18 putting a note of caution here based on the litigious  
19 environment that we're in, we cannot, in my opinion,  
20 come across as arbitrary and capricious with just  
21 picking a number because it needs to be defended. So  
22 sometimes pricing caps get conflated with pricing  
23 floors. That's not what we have here.

24 We also have to confer with the  
25 Department of Revenue to be able to reach a conclusion

1 that both of those hurdles have been met, but I would  
2 encourage the subcommittee that can take a little bit  
3 more granular look at this. I'm clearly calling out  
4 today, Secretary, a red flag that needs to be  
5 investigated. Thank you, Dr. Kambic.

6 SECRETARY KLINEPETER: Thank you, Dr.  
7 Kambic. Are there other questions for John? Okay.  
8 Hearing no more questions, we will move on. Thank you  
9 again, Director Collins, for that update.

10 The first thing I want to cover today  
11 is some carryover or some old business. At a previous  
12 meeting, the need to create a way for the public to  
13 provide feedback or contact the Board was brought up  
14 and discussed. The previous Chair informed you that  
15 we are looking at ways to accommodate this request.  
16 And today I am very happy to report that we have found  
17 what feels like an easy way for people to provide  
18 feedback to this Board, and I hope that you'll find it  
19 to be a useful tool moving forward.

20 So right now there is a contact form  
21 that is available on the Department of Health's  
22 website as a way for the public to ask questions or  
23 provide feedback to the Department. By modifying this  
24 preexisting form and process, individuals are now able  
25 to select a specific option to contact the Medical

1 Marijuana Board as one of the options. So this means  
2 that when the forms are created and the Advisory Board  
3 option is selected, the form will be routed to  
4 somebody in the Office of Medical Marijuana, who will  
5 gather information and create a spreadsheet for Board  
6 members. The spreadsheet will be shared with Board  
7 members at upcoming scheduled meetings. And so this  
8 is, you know, a live function today that the public  
9 will be able to use to provide questions or contact  
10 the form - or contact the Board, excuse me, via the  
11 form in order for us to be able to be responsive to  
12 their questions, ideas or concerns.

13                   Does anybody have any questions or  
14 comments about this advancement? Okay. Excellent.  
15 Well, hearing no questions, we'll move on to new  
16 business.

17                   The first item on the agenda under new  
18 business is the subcommittee chairs and members. As  
19 mentioned earlier, we do have some recent changes in  
20 membership that impacted the subcommittees, and I want  
21 to make sure I acknowledge on the record the following  
22 new assignments. Arion Claggett, who is again not  
23 with us today, will join the Regulatory and Report  
24 Subcommittee. And I've asked Shalawn James to please  
25 serve as the Chair of the Patient and Caregiver

1 Subcommittee, and she graciously accepted. So thank  
2 you so much, Shalawn. I'm really looking forward to  
3 your leadership in this capacity, and I'm grateful for  
4 your willingness to serve. Additionally, Shalawn will  
5 join the Medical Review Subcommittee under Dr.  
6 Johnson's leadership. And so I'm really looking  
7 forward to having your expertise there as well.

8           Everything else will remain the same  
9 at this time. For your convenience, an updated list  
10 of the subcommittees has been provided in your  
11 electronic Board packet today. And just to recap for  
12 everybody, the roles, responsibilities and  
13 significance of these subcommittees, Act 44 of 2021  
14 gave the Board the authority to continue to present  
15 recommendations and findings through a written report  
16 that would then be submitted to the Secretary of  
17 Health. Act 44 also outlines what recommendations and  
18 findings the Board shall submit reports on. We want  
19 to make sure that the items that this Board can  
20 consider providing recommendations and findings on  
21 were appropriately assigned to the Board's already-  
22 established five subcommittees for additional  
23 visibility and review.

24           The assignments, which you can see on  
25 the screen - thank you very much, Holli, are as

1 follows. The Regulatory Subcommittee, chaired by  
2 Janet Getzy Hart, is responsible for looking into,  
3 one, whether to change the types of medical  
4 professionals who can issue certifications to  
5 patients. The Medical Review Subcommittee, chaired by  
6 Dr. Denise Johnson, is responsible for whether to  
7 change, add or reduce the types of medical conditions  
8 which qualify as serious medical conditions under the  
9 Act. The Medical Research Committee, chaired by  
10 Bhavini Patel, is responsible for whether to change  
11 the form of medical marijuana permitted under the Act.  
12 Pardon me. The Patient and Caregiver Subcommittee  
13 chaired by Shalawn James is responsible for looking at  
14 how to ensure affordable patient access to medical  
15 marijuana. And the Report Subcommittee chaired by  
16 Luke Shultz is responsible for compiling any reports  
17 and incorporating each subcommittee's recommendations  
18 and findings accordingly.

19                   When these assignments were given it  
20 was also decided that each subcommittee will provide  
21 an update at each Board meeting on their activities  
22 since the previous meeting, which creates the perfect  
23 segue into our next agenda item, subcommittee updates.  
24 At this time, each of the subcommittee chairs or their  
25 designee, if they wish, will be asked to provide an

1 update. So first up we have the Regulatory Review  
2 Subcommittee chaired by Janet Getzy Hart. Janet?

3 MS. GETZY HART: Thank you, Madam  
4 Secretary. At this point we do not have an update.  
5 We were not able to meet with the change from Kalonji  
6 to Arion, so we will meet for the next meeting.

7 SECRETARY KLINEPETER: Understood.  
8 Thank you so much, Janet. Really appreciate it.

9 Okay. Well, then next up we have the  
10 Medical Review Subcommittee. I'm happy to hand it  
11 over to you, Dr. Johnson.

12 DR. JOHNSON: Thank you very much,  
13 Secretary. The Medical Review Subcommittee was asked  
14 to update our policy to account for Board members who  
15 might want to add or modify condition, a serious  
16 medical condition. We had previously updated the  
17 policy so that we added a little bit more transparency  
18 to the process, so that when the Committee met and  
19 made our deliberations, we would forward information  
20 to other Board members so that they can weigh in on  
21 the discussion during the Board meeting, and so we had  
22 updated that policy.

23 As you recall from the Act, others  
24 besides the public, meaning Board members, are able to  
25 suggest conditions that may be considered, and we

1 wanted to make sure that the process was consistent.  
2 So right now, for the public, when they want to add a  
3 condition, this is submitted on our application that  
4 also requires some research be submitted with it. We  
5 updated our policy now, and you received a copy of  
6 that in your packet, to indicate that not only the  
7 public but the Board members could go through the same  
8 process.

9                   The only other change that we made on  
10 the - on the policy was that on the policy, it was  
11 listed that there were 21 conditions currently listed,  
12 and we just changed that to list of conditions instead  
13 of putting the number so that we wouldn't need to  
14 update this policy each time the number changed. So  
15 the Medical Subcommittee has reviewed this policy, and  
16 we would like to make a motion that this policy be  
17 adopted.

18                   SECRETARY KLINEPETER: Fantastic.  
19 Thank you, Dr. Johnson. Is there any discussion on  
20 the updated policy proposal? Okay. Hearing no  
21 discussion, does someone want to make a motion to  
22 approve or reject the updated policy to change, add or  
23 reduce a qualifying serious medical condition?

24                   DR. JOHNSON: I'd like to make that  
25 motion, if I can, Secretary.

1                   SECRETARY KLINEPETER: Of course.

2 Thank you. Do we have a second?

3                   MS. GETZY HART: Hart, second.

4                   SECRETARY KLINEPETER: Thank you very  
5 much. I'm going to go through and allow everyone  
6 present the opportunity to vote. Janet, do you vote  
7 in favor?

8                   MS. GETZY HART: Yes.

9                   SECRETARY KLINEPETER: Thank you. Dr.  
10 Johnson, do you vote in favor?

11                   DR. JOHNSON: Yes.

12                   SECRETARY KLINEPETER: Dave, how do  
13 you vote?

14                   MR. STEFFEN: I vote in favor.

15                   SECRETARY KLINEPETER: Thank you.  
16 John, how do you vote?

17                   MR. COLLINS: Support. In favor.

18                   SECRETARY KLINEPETER: Thank you, sir.  
19 Dr. Shahoud, how do you vote?

20                   DR. SHAHOUD: In favor.

21                   SECRETARY KLINEPETER: Thank you, sir.  
22 Bhavini, how do you vote?

23                   MS. PATEL: In favor.

24                   SECRETARY KLINEPETER: Thank you. Dr.  
25 Kambic, how do you vote? Dr. Kambic, do we have you?

1 Okay. We'll circle back. Shalawn, how do you vote?

2 MS. JAMES: In favor.

3 SECRETARY KLINEPETER: Thank you.

4 Luke, how do you vote?

5 MR. SHULTZ: In favor.

6 SECRETARY KLINEPETER: Thank you.

7 Repolling for Dr. Kambic. Okay. Katelyn, given that  
8 we don't have Dr. Kambic or I'm unable to hear him,  
9 how would you like us to proceed?

10 ATTORNEY MALTAIS: I checked my roll  
11 call count, Secretary. We still have a quorum without  
12 Dr. Kambic, so we can proceed without his vote, which,  
13 if my math is correct, that gives us eight yeses.

14 SECRETARY KLINEPETER: That's my count  
15 as well. So it looks like we have sufficient votes to  
16 proceed with approving this update. Is that your  
17 recommendation as well, Katelyn?

18 ATTORNEY MALTAIS: Yes, that's  
19 correct, Secretary.

20 SECRETARY KLINEPETER: Excellent.  
21 Thank you. Wonderful. Appreciate everybody's input  
22 there. Excellent. Dr. Johnson, anything else?

23 DR. JOHNSON: Yes. Thank you,  
24 Secretary. Our committee was also charged to consider  
25 conditions that would be approved for research only.

1 We are still working on that process, as we need to  
2 have an actual process for people to be able to submit  
3 those requests and how they will be considered. So we  
4 expect to have an update at the next Board meeting on  
5 that separate policy.

6 SECRETARY KLINEPETER: Okay.  
7 Excellent. Well, we will look forward to that then.  
8 Thank you, Dr. Johnson.

9 DR. KAMBIC: Dr. Kambic. Can you hear  
10 me yet?

11 SECRETARY KLINEPETER: Oh, yes. There  
12 you are.

13 DR. KAMBIC: I was unable to work it,  
14 so I signed completely out and came back in. So now  
15 we're back.

16 SECRETARY KLINEPETER: Of course, sir.  
17 Would you like to offer -?

18 DR. KAMBIC: I approve.

19 SECRETARY KLINEPETER: Thank you very  
20 much. Thank you, Dr. Kambic. Katelyn, I've updated  
21 my tracker to reflect Dr. Kambic's preference and  
22 would like the record to also reflect his vote.

23 ATTORNEY MALTAIS: Perfect. I have  
24 nine as well then also.

25 SECRETARY KLINEPETER: Okay.

1 Excellent. Thank you so much. All right.

2 Then any other discussion on Dr.  
3 Johnson's updates? Okay. Thank you all very much.

4 Let's go next to the Medical Research  
5 Subcommittee chaired by Bhavini. Bhavini, please.

6 MS. PATEL: Thank you, Secretary. So  
7 we did have a chance to meet. And Luke Shultz had  
8 actually called this meeting, requested it, and we did  
9 organize it and had a conversation. So I would  
10 actually like to hand it over to Luke to talk about  
11 the things that he mentioned in that meeting since he  
12 had requested it, particularly focusing on new forms  
13 of medical marijuana.

14 SECRETARY KLINEPETER: Fantastic.  
15 Luke, please take it away.

16 MR. SHULTZ: Okay. Thank you.

17 At this point we're just presenting  
18 our findings and information for discussion, but we're  
19 not making a recommendation. I'll summarize what was  
20 in the report that I hope you'll get a chance to read.  
21 The Medical Research Subcommittee was tasked with  
22 investigating the issue of changing or adding to the  
23 available forms of medical marijuana. For the purpose  
24 of this discussion, I'll define edibles as medical  
25 marijuana-infused food and drink products as well as

1 forms that can easily be mixed into food and drink.  
2 This can include baked goods, candies, beverages and  
3 also a water-soluble powdered form.

4                   Patients, caregivers, medical  
5 professionals and other stakeholders have wanted  
6 edibles since the program started. Edibles are wanted  
7 not only for convenience, but more importantly, for  
8 those patients for whom current forms are difficult to  
9 administer. And also, for some patients, edible forms  
10 work better than other forms of administration.

11                   Currently, patients and their  
12 caregivers are permitted to make their own edibles,  
13 but that can present its own set of challenges.  
14 Getting the medical marijuana concentrate properly  
15 homogenized throughout the edible products can be  
16 problematic and result in products of varying  
17 strength. Some patients have been able to produce  
18 quality products and should be permitted to continue  
19 to do so, but for others it has been very troublesome,  
20 and they would greatly benefit from professionally-  
21 made products. Also, it's technically illegal to not  
22 have unused medical marijuana in its original  
23 packaging, which is a problem if the patient is taking  
24 their homemade edible medication outside of their  
25 residence.

1           The primary concern with edibles of  
2 medical - edible forms of medical marijuana is  
3 diversion, especially to children. If edibles were  
4 part of the program, they would be regulated, so as to  
5 minimize diversion and unintended use. At a minimum,  
6 the products would be in child-resistant opaque  
7 packaging, with labeling that clearly identifies what  
8 it is, who it is intended for, and with appropriate  
9 warnings. Currently, there are no regulations or even  
10 guidance regarding edibles made at home. It is up to  
11 the patients or caregivers to package and label them.

12           As an aside, my pain management  
13 doctor, who is also my medical marijuana certifying  
14 practitioner, has been asking me for over a year when  
15 the program will include edibles. He sees firsthand  
16 the real benefit in using them and has told me about  
17 his brother-in-law, who uses a low-dose gummy for  
18 insomnia in the Maryland program. And just this past  
19 Thursday he told me how Tower Health Medical Group is  
20 referring people addicted to heroin to him to be  
21 certified for medical marijuana, and that he's been  
22 advising those patients to make their own edibles and  
23 use the low doses to suppress the cravings for  
24 opioids. He said they are having real progress with  
25 this approach. But again, the patients have to be

1 able to make their own edibles and do it correctly.

2 I identified my doctor's name and  
3 practice in my written report and would be happy to  
4 provide additional contact information if anyone would  
5 like to reach out to him directly. I would strongly  
6 urge support for adding edible forms of medical  
7 marijuana, as is done in the vast majority of other  
8 states that have medical marijuana programs. At this  
9 time I'll open it up for questions and discussion.

10 SECRETARY KLINEPETER: Thank you. And  
11 final call for questions from others on this important  
12 topic?

13 DR. JOHNSON: All right, Luke. This  
14 is Dr. Johnson. I know that there has been some  
15 concern, even concern in other states, with the  
16 introduction of edibles into a medical program. Can  
17 you tell us about some of the negatives or the cons or  
18 some of the concerns that others might have?

19 MR. SHULTZ: Yeah. Thank you. In  
20 some of the other states, either in their medical or  
21 recreational marijuana programs, it wasn't very well  
22 regulated, so that they were allowing gummies and  
23 other products to be produced in the shape of animals  
24 and people, and they were really lax on their  
25 packaging and labeling so that the products were,

1 indeed, attractive to children. And they've since -  
2 and I'm referring to what I've read about California  
3 and Colorado. They've since upgraded their  
4 regulations to deal with those concerns, and they've  
5 had much success in reducing the amount of unintended  
6 use by children.

7 SECRETARY KLINEPETER: Dr. Johnson,  
8 does that answer your question sufficiently?

9 DR. JOHNSON: Yes. Thank you for  
10 that, Luke.

11 MR. SHULTZ: Sure.

12 MR. STEFFEN: Secretary, -

13 SECRETARY KLINEPETER: Oh, please.

14 MR. STEFFEN: - as part of that  
15 committee, I do want to indicate that there was not  
16 consensus on this issue and that the edibles were  
17 outside the scope of the original statute and probably  
18 with good reason. Our concern is based upon  
19 diversion. Simply put, we've heard some issues today  
20 about regulatory matters, especially as it relates to  
21 pricing. And basically part of the concern that we  
22 would have in the law enforcement community is the  
23 diversion. Certainly I understand there is  
24 potentially a need. However, the information we were  
25 presented was anecdotal at best and did not have any

1 data supporting the recommendation.

2                   SECRETARY KLINEPETER: Understood,  
3 Dave. Thank you very much for that perspective.  
4 Other questions or thoughts from the Board, please.

5                   MR. SHULTZ: If I could just make a  
6 comment to Chief Steffen. I think we did much better  
7 patient safety-wise and public safety-wise to have the  
8 edibles added to the program in a structured  
9 regulatory framework versus now we're expecting the  
10 patients to make these items on their own, with no  
11 guidance. And I imagine a lot of them are making up  
12 cookies, gummies and other products, putting them in  
13 clear Ziploc bags. They may mark them. They may not  
14 mark them. Who knows? They throw them on the kitchen  
15 counter, and now we have the situation where they're  
16 easily identified by children as something that looks  
17 attractive versus what we'd have in a regulatory  
18 framework where these - these products would be  
19 properly labeled, packaged and it would be a much  
20 better situation for diversion, in my opinion.

21                   SECRETARY KLINEPETER: Thank you,  
22 Luke. Anybody else? Okay. Thank you. Very good  
23 discussion, everyone. Thank you.

24                   Next we'll move to the Patient and  
25 Caregiver Subcommittee. Shalawn, would you like to

1 give us an update, please?

2                   MS. JAMES: Yes. So the patient and  
3 Caregiver Subcommittee has not had an official  
4 meeting, but I will defer to Luke to give any update  
5 that he would have for the subcommittee as I am just  
6 taking on the role of Chair.

7                   MR. SHULTZ: Okay.

8                   Thank you, Shalawn. In your packet of  
9 information that you received there was a document  
10 titled Document of Findings and Recommendations on  
11 Affordable Access. I won't read the whole thing, of  
12 course. I'll just highlight some of the main points.

13                   The Patient and Caregiver Subcommittee  
14 was given the task of investigating the topic of how  
15 to ensure affordable patient access. Information and  
16 suggestions to approve affordable access to the  
17 medical marijuana program were collected from patient  
18 and caregiver communities, other stakeholders in the  
19 program, the patient survey conducted by the Patient  
20 and Caregiver Subcommittee in early 2020, and  
21 consideration of how medical marijuana programs are  
22 administered in other states. This is an important  
23 topic in that costs involved with becoming a medical  
24 marijuana patient and purchasing products in  
25 Pennsylvania have been a concern since the start of

1 the program.

2                   Given that the cost of product in  
3 Pennsylvania are among the highest in the country and  
4 it must be paid for entirely out of pocket, it is a  
5 real struggle for many patients to obtain products  
6 that best treat their symptoms. In many cases,  
7 patients use less than what they need or go without  
8 the products that best work for them.

9                   As was discussed earlier in Director  
10 Collins's presentation, as the program matures and the  
11 final allotment of permits for grower/processors and  
12 dispensaries are granted, product pricing has  
13 stabilized and has even started a downward trend.  
14 This trend, along with product and patient ID card  
15 discounts, has helped many, but is far from adequate,  
16 especially for those most in need. Adoption and  
17 implementation of the recommendations presented herein  
18 require changes to state and federal law, program  
19 regulations and Department of Health policies.

20                   I'll now review the six topics related  
21 to this that were addressed in that document. Number  
22 one, price caps on products. The Medical Marijuana  
23 Act permits the Department of Health to implement a  
24 cap on the price of medical marijuana being sold for a  
25 period of six months if they determine prices to be

1 unreasonable or excessive. And this was discussed  
2 earlier.

3                   Instituting price caps might seem like  
4 an effective approach to controlling pricing.  
5 However, it won't be sustainable as a long-term  
6 solution. There are also concerns that unintended  
7 consequences might result when pricing is artificially  
8 manipulated rather than relying on market forces that  
9 allow for robust competition. For these and other  
10 concerns we recommend that the implementation of price  
11 caps be reserved for only the most extreme  
12 circumstances. And if enacted, that they be  
13 limited to select product lines and closely monitored  
14 for their impact.

15                   Two, expand competition within the  
16 industry. The success of the program and robust  
17 participation has often caused the demand to outpace  
18 the supply and allowed for premium pricing on those  
19 products. Expanding the number of operators in the  
20 market would foster more competition, which, in turn,  
21 would encourage better pricing. We recommend that  
22 additional permits for grower/processors and  
23 dispensaries be made available. Also, that  
24 modifications be made to the type of operators that  
25 can obtain a permit in PA. Access to permits by

1 smaller entities with less capital should also be  
2 available, including those in marginalized communities  
3 that have been disproportionately and harshly impacted  
4 by the war on drugs. This would not only allow for  
5 more competition in general, but those smaller, more  
6 flexible operators could fill those segments of the  
7 market to provide products that are not in high demand  
8 overall but are still desperately needed by certain  
9 patients.

10                   Approving more operator permits would  
11 require an amendment to the Act by the Pennsylvania  
12 General Assembly. HB-2035, introduced by  
13 Representative Shusterman, seeks to accomplish this by  
14 adding farmer growers to the program. We recommend  
15 that the General Assembly take this action.

16                   Three, reduce or eliminate burdensome  
17 and excessive regulations and policies that add to the  
18 cost of producing and distributing medical marijuana  
19 products. To an extent, this is already in the  
20 pipeline with the finalization of the program  
21 regulations now set to be adopted in May of this year  
22 and from the changes to the Act - from Act 44, which  
23 amended the Act last June. Reform of cannabis laws at  
24 the federal level would also benefit and improve the  
25 cost effectiveness of our medical marijuana industry

1 and result in lower operating costs. Additionally, we  
2 recommend that policies developed and implemented by  
3 the Office of Medical Marijuana be done so with  
4 consideration as to how they will affect permittee  
5 operating costs and product pricing.

6           Four, establish the Medical Marijuana  
7 Assistance Program. This is also in the works, as was  
8 discussed earlier, as being rolled out in phases. We  
9 recommend expeditious implementation of the Assistance  
10 Program, which could significantly assist those  
11 patients with the greatest financial need to access  
12 the program and purchase medical marijuana products.

13           Five, allow multi-year patient  
14 certifications. Currently, patients can be certified  
15 for up to one year. There is a \$50 annual charge for  
16 the ID card, with a waiver for eligible patients.  
17 Increasing the certification period to up to two years  
18 would lessen the financial burden on all patients and  
19 then certification renewals from practitioners would  
20 only be needed once every two years. Also, a lifetime  
21 certification should be permitted for patients with  
22 serious medical conditions determined to be terminal  
23 or chronic. We recommend that the Pennsylvania  
24 General Assembly amend the Act to allow for two-year  
25 patient certifications and also for lifetime

1 certifications for patients with qualifying conditions  
2 that are terminal or chronic.

3           And finally, amend the Medical  
4 Marijuana Act to allow home cultivation of cannabis  
5 plants by medical marijuana patients and caregivers.  
6 Home cultivation has consistently affirmatively been  
7 requested by the patient and caregiver communities  
8 since before the program was established. Home  
9 cultivation was initially included in the legislation  
10 that ultimately became the Medical Marijuana Act, but  
11 was removed before passage. Many other states with  
12 established medical marijuana programs allow for home  
13 cultivation. Allowing patients or their caregiver to  
14 grow a limited number of cannabis plants would benefit  
15 them by not only having access to medical marijuana at  
16 a considerably lower cost, but they would have  
17 complete control over how the plants are grown and  
18 processed. Just as important, patients could grow the  
19 specific cultivars of plants that work best to treat  
20 their serious medical conditions.

21           Any attempt at improving  
22 comprehensive, affordable access to medical marijuana  
23 without consideration of home cultivation falls short.  
24 Several bills currently in the PA General Assembly,  
25 including Senate Bill 1024, introduced by Senator

1 Street, addressed this concern. We recommend that the  
2 Pennsylvania General Assembly amend the Medical  
3 Marijuana Act to allow home cultivation of cannabis  
4 plants by certified patients or their caregivers.

5 In conclusion, until significant  
6 reform of cannabis laws is enacted at the state and  
7 federal level, affordable access to medical marijuana  
8 will continue to be a concern. Thank you.

9 SECRETARY KLINEPETER: Thank you,  
10 Luke. Is there discussion on these findings and  
11 recommendations that have been presented by Luke  
12 today? Yes, Dr. Johnson. Please.

13 DR. JOHNSON: Yes. Thank you. Thank  
14 you for that, Luke. There are a couple questions that  
15 I have. I have been very impressed by the quality  
16 control of the Pennsylvania medical program and just  
17 really concerned about how that would be ensured with  
18 home cultivation. Any thoughts around that?

19 MR. SHULTZ: Yes. Thank you for that.  
20 The patient - if this would go through at some point,  
21 the patient should be able to access the services of  
22 accredited laboratories to have their products tested  
23 so that they know for sure what the constituents are  
24 and the levels of THC, CBD and the other cannabinoids  
25 and be assured that there's no contaminants.

1                   DR. JOHNSON:   Okay.

2                   And another question on the  
3                   certifications.  And I think for the clinicians on the  
4                   Board, isn't there a necessity to do some reevaluation  
5                   of individuals to recertify them?  Two years seems  
6                   like an awfully long time in between that.

7                   MR. SHULTZ:   Well, for a lot of  
8                   patients, especially when you talk about chronic  
9                   issues and terminal issues, it's almost a formality to  
10                  just go back year after year to be recertified for the  
11                  same condition that's not going to be going away.  It  
12                  would still be up - ultimately up to the practitioner  
13                  to decide how long they're going to certify the  
14                  patient for, just as it is right now.

15                  DR. JOHNSON:   Thank you, Luke.

16                  MR. STEFFEN:   Secretary, the law  
17                  enforcement community is opposed to the provision for  
18                  home cultivation for a variety of reasons.  There's  
19                  also a provision, I believe, that was excluded from  
20                  the original statute to the issue and was touted  
21                  wisely, I believe, in the regulatory aspect of this on  
22                  the requirements of quality growth and submission of  
23                  product to the consumer.  In recent weeks we saw an  
24                  issue related to some of the ingredients for vaporized  
25                  marijuana and other vaping devices.  So I believe that

1 in the best interest of the community we should table  
2 this portion of the discussion and make certain that  
3 we can look wisely to the regulatory piece.

4                   While post-market - or post-testing is  
5 available, in the law enforcement community we find  
6 that you have to know what you're going to ask for to  
7 be tested for in order to find the results. And  
8 unregulated growth is going to result in unregulated  
9 introduction of other items into the supply chain.

10                   SECRETARY KLINEPETER: Thank you,  
11 Dave.

12                   ATTORNEY ADAMS: I would second that -  
13 those comments. This is John Adams.

14                   SECRETARY KLINEPETER: Thank you,  
15 John.

16                   MR. SHULTZ: If I could respond to  
17 that, that even though the majority of patients are in  
18 support of home cultivations, only a small percentage  
19 would actually follow through with it, as we've seen  
20 in other states and just the polling among the patient  
21 community right now. It's estimated by the patient  
22 advocates in Pennsylvania that maybe 20 to 30 percent  
23 of the patients would attempt to grow their own if  
24 given the chance. And of those, once they find out  
25 the commitment that's involved with tending to the

1 plants daily, it would probably end up being less than  
2 ten percent of the patients that would ultimately  
3 commit to growing the plants at home long term. Of  
4 those, yes, you'll probably have a few that divert  
5 what they grow into the black market. And to that I  
6 say if they're going to be willing to break the law  
7 doing it then, what is stopping them from growing  
8 plants right now?

9                   As far as the concern of children  
10 getting into the plants, I'm sure the legislation  
11 would require that the grow operation be in a locked  
12 room and not available to children. If they would  
13 happen to get in and eat a plant, the worst thing  
14 that's going to happen by eating a plant is it's going  
15 to cause an upset stomach because plants are on the  
16 acidic side. But it would not make them high because  
17 in the living, growing plants and the freshly  
18 harvested plant material there's little to no Delta-9  
19 THC, which is the constituent that generally is  
20 recognized as making you high. What is in the plant,  
21 the growing plant, the freshly-harvested plant, is the  
22 precursor to Delta-9 THC, which is THCA, where the A  
23 stands for acid. The THCA does not make you high.  
24 It's only after the plant is harvested, properly  
25 dried, cured and decarboxylated that the THCA converts

1 to Delta-9 THC and then the plant is able - it can  
2 make you high. And I would say that if a kid is  
3 sophisticated enough to know how to properly harvest,  
4 dry, cure and decarboxylate the plant material - and  
5 decarboxylation occurs when heat is added to the plant  
6 material - if the kid is sophisticated enough to go  
7 through that process, I'm sure they already know how  
8 to access the black market.

9                   And if we're really concerned about  
10 children getting into things, we really need to be  
11 focusing on things like unsecured firearms, alcohol  
12 and prescription drugs. Those things are actually  
13 killing our children, not cannabis plants.

14                   SECRETARY KLINEPETER: Thanks, Luke.  
15 Thank you. Before we veer a little bit off topic  
16 here, from other members of the Board, are there any  
17 final comments that folks have before we move on to  
18 our next order of business? Excellent.

19                   MR. SHULTZ: Secretary, this is Luke  
20 again.

21                   SECRETARY KLINEPETER: I was going to  
22 move on to our next item, Luke, unless there's  
23 something urgent.

24                   MR. SHULTZ: Well, I'd like to make a  
25 motion to approve the documented findings and

1 recommendations on affordable access.

2 SECRETARY KLINEPETER: Okay. All  
3 right.

4 Is there someone who will second that  
5 motion?

6 MS. JAMES: I'll second that motion.

7 SECRETARY KLINEPETER: Okay.

8 So to be clear, Luke, you're looking  
9 for the Board to vote to approve or reject the  
10 findings and recommendations that you've just  
11 outlined?

12 MR. SHULTZ: Yes, as found in the  
13 complete report. I just did a brief highlight of  
14 what's contained in the full report.

15 SECRETARY KLINEPETER: Okay.

16 Well, let's take a vote, as motioned  
17 by Luke and seconded by Shalawn. Janet, how do you  
18 vote?

19 MS. GRETZY HART: I vote not to  
20 accept.

21 SECRETARY KLINEPETER: Thank you. Dr.  
22 Johnson, how do you vote?

23 DR. JOHNSON: Do not accept.

24 SECRETARY KLINEPETER: Thank you.  
25 Dave?

1                   MR. STEFFEN: I vote to reject that  
2 recommendation.

3                   SECRETARY KLINEPETER: Thank you, sir.  
4 John?

5                   MR. COLLINS: Vote not to accept that  
6 - those recommendations.

7                   SECRETARY KLINEPETER: Thank you. Dr.  
8 Shahoud?

9                   DR. SHAHOUD: Not to accept the  
10 recommendation.

11                   SECRETARY KLINEPETER: Thank you, sir.  
12 Bhavini?

13                   MS. PATEL: I vote to not accept that  
14 recommendation.

15                   SECRETARY KLINEPETER: Thank you. Dr.  
16 Kambic?

17                   DR. KAMBIC: I vote not to accept.

18                   SECRETARY KLINEPETER: Thank you. Dr.  
19 Goldfarb - or excuse me. Dr. Goldfarb is not with us.  
20 Shalawn?

21                   MS. JAMES: I vote to accept.

22                   SECRETARY KLINEPETER: Thank you. And  
23 Luke?

24                   MR. SHULTZ: I vote to accept.

25                   SECRETARY KLINEPETER: Thank you. So

1 if my math holds, one, two, three, four, four, five,  
2 six - Katelyn and Holli, if you can confirm, I'm  
3 registering two votes to approve this motion and seven  
4 votes to reject this motion. Given that we have nine  
5 in attendance today, I believe there is consensus that  
6 we should reject this motion.

7                   Is that what you all are tracking,  
8 too?

9                   ATTORNEY MALTAIS: Yes, your math is  
10 correct. I have the same.

11                   MS. SENIOR: Agreed.

12                   SECRETARY KLINEPETER: Thank you very  
13 much, ladies. All right. Thank you, Luke. For the  
14 record, this motion has been rejected. If there are  
15 no final comments or questions, we will move on to our  
16 next order of business, please, which is the Report  
17 Subcommittee. Luke, can you please move forward with  
18 your presentation regarding chronic hepatitis?

19                   MR. SHULTZ: Yes. This is related to  
20 the official report that I - or our committee  
21 submitted that everyone received a copy of. I won't  
22 read through the entire report but give a quick  
23 overview of it.

24                   It was developed to act as a template.  
25 This is the first one that we would submit - that has

1 been submitted so far. So it was worked up and  
2 developed as a template for future reports so that  
3 whoever creates them in the future can just remove the  
4 old information and replace it with the current, new  
5 information.

6                   The report reviews the duties of the  
7 Advisory Board and presents findings and  
8 recommendations made by the Board. The primary action  
9 noted in this report is that the Medical Review  
10 Subcommittee presented an application to add chronic  
11 hepatitis to the list of serious medical conditions.  
12 The Board approved the application, and thus made the  
13 recommendation to add chronic hepatitis. Is there any  
14 questions on the report?

15                   DR. JOHNSON: Yes. This is Dr.  
16 Johnson. Yes, thank you, Luke, for laying it out this  
17 way. I think it covers all of the items of the  
18 process of approval and I think it makes it easy to  
19 read and to follow. So thank you for that.

20                   SECRETARY KLINEPETER: Thanks, Dr.  
21 Johnson. Other comments or questions from the Board?  
22 Okay. Would someone make a motion to approve or  
23 reject this vote - or this report?

24                   MR. SHULTZ: Yeah, I'll do that,  
25 Secretary. I'd like to make a motion to approve this

1 document of findings - sorry. I'd like to make a  
2 motion to approve the official report dated March  
3 22nd, 2022, produced and submitted by the Report  
4 Subcommittee.

5 MS. JAMES: I second.

6 SECRETARY KLINEPETER: Thank you both.  
7 Let's go ahead and take our vote. Janet, how do you  
8 vote?

9 MS. GETZY HART: I vote accept.

10 SECRETARY KLINEPETER: Thank you. Dr.  
11 Johnson?

12 DR. JOHNSON: Accept.

13 SECRETARY KLINEPETER: Wonderful.

14 Dave?

15 MR. STEFFEN: Accept.

16 SECRETARY KLINEPETER: Thank you.

17 John?

18 MR. COLLINS: I accept.

19 SECRETARY KLINEPETER: Thank you. Dr.

20 Shahoud?

21 DR. SHAHOUD: Accept.

22 SECRETARY KLINEPETER: Thank you.

23 Bhavini?

24 MS. PATEL: Accept.

25 SECRETARY KLINEPETER: Thank you. Dr.

1 Kambic?

2 DR. KAMBIC: Yes, I accept.

3 SECRETARY KLINEPETER: Wonderful.

4 Shalawn?

5 MS. JAMES: I accept.

6 SECRETARY KLINEPETER: Great. Luke?

7 MR. SHULTZ: I accept.

8 SECRETARY KLINEPETER: Wonderful.

9 Then if my math holds, we have unanimous support for  
10 approving this report. Katelyn or Holli, any  
11 difference from your perspective?

12 ATTORNEY MALTAIS: Nope. I have nine  
13 as well.

14 MS. SENIOR: Agreed.

15 SECRETARY KLINEPETER: Okay.

16 Wonderful.

17 Well, as a reminder, it is at the  
18 discretion of the Secretary, the Department of Health  
19 can transmit notice to the Legislative Reference  
20 Bureau, known as the LRB, setting forth the  
21 Secretary's rationale for effectuating or declining  
22 any recommendation of the Board within 12 months of  
23 the receipt of their report.

24 So thank you all to the subcommittee  
25 chairs and your designees for your updates. That was

1 a wonderful discussion today. I want to remind  
2 everyone that, although you are assigned to a specific  
3 subcommittee and most of you are actually dedicated  
4 enough to participate on more than one, you are able  
5 to request to participate in other subcommittees that  
6 may interest you. And if that applies to you, please  
7 just reach out to Holli Senior, and she would be glad  
8 to help facilitate that.

9 At this time I'd like to open it up  
10 for any other business of the Board for discussion or  
11 questions. Okay. Fabulous. Well, hearing no more  
12 discussion or questions, I want to be respectful of  
13 your time. Thank you all so much for your time and  
14 participation today. I'm looking forward to our next  
15 Board meeting, May 26th, at 10:00 a.m.

16 Do I have a motion to adjourn today's  
17 meeting?

18 DR. KAMBIC: So moved.

19 MS. GETZY HART: And Hart second.

20 SECRETARY KLINEPETER: Thank you all.

21 Excellent. Today's meeting is adjourned. Have a  
22 wonderful day. Thank you so much. We will do this  
23 again in a couple months. Take care.

24 \* \* \* \* \*

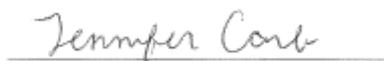
25 MEETING CONCLUDED AT 11:22 A.M.

## CERTIFICATE

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I hereby certify that the foregoing proceedings, hearing was held before Secretary Klinepeter, was reported by me on March 22, 2022 and that I, Jennifer Corb, read this transcript, and that I attest that this transcript is a true and accurate record of the proceeding.

Dated the 25 day of April, 2022



Jennifer Corb,  
Court Reporter